

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, April 19, 2013 at the hour of 8:00 A.M., at 1900 W. Polk Street, in the Second Floor Conference Room, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chairman O'Donnell called the meeting to order. In the absence of a quorum at that time, she appointed Director Butler as a substitute Member of the Committee for quorum purposes; therefore, a quorum of members was present.

Present: Chairman Heather O'Donnell, JD, LLM, and Directors Hon. Jerry Butler (substitute Member), Edward L. Michael and Jorge Ramirez (3)

Board Chairman David Carvalho (ex-officio) and Mr. Donald Oder (Non-Director Member)

Absent: Director Carmen Velasquez (1)

At approximately 9:30 A.M., Chairman O'Donnell recessed the meeting to the call of the Chair, in order for the Human Resources Committee Meeting scheduled for 9:30 A.M. to be called to order and recessed to the call of its Chair. Immediately following this activity, Chairman O'Donnell reconvened the Finance Committee Meeting; the Committee continued its consideration of the items presented.

Additional attendees and/or presenters were:

Gina Besenhofer – System Director of Supply Chain Management

John Cookinham – System Chief Financial Officer

Randolph Johnston – System Associate General Counsel

Aaron Galeener – System Budget Director

Susan Greene – System Interim Director of Managed Care

Bala Hota, MD – System Chief Information Officer

Marisa Kollias – Director of Media and Public Relations

Fred Lebed – The Prairie Group

Dorothy Loving – System Executive Director of Finance

Ram Raju, MD, MBA, FACS, FACHE – Chief Executive Officer

Elizabeth Reidy – System General Counsel

Deborah Santana – Secretary to the Board

## **II. Public Speakers**

Chairman O'Donnell asked the Secretary to call upon the registered speakers.

The Secretary called upon the following registered speakers:

1. Dan Boris Research Director, SEIU Local 73 (written testimony included as Attachment #1)
2. George Blakemore Concerned Citizen
3. Alma Jaromahum, RN Employee, Neonatal ICU Department, John H. Stroger, Jr. Hospital of Cook County

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, March 22, 2013**

Director Michael, seconded by Director Butler, moved to accept the minutes of the Finance Committee Meeting of March 22, 2013. THE MOTION CARRIED UNANIMOUSLY.

### **III. Action Items (continued)**

#### **B. Contracts and Procurement Items (Attachment #2)**

Chairman O'Donnell noted that an issue that has been raised regarding a number of contracts scheduled for consideration at this meeting and discussed at many Finance Committee Meetings, relates to the System's inability to hire people in a timely fashion. She indicated that this is affecting many areas in the System; she requested that the administration work with her, Board Chairman Carvalho and Human Resources Committee Chairman Butler to work on a concrete solution to the problem.

Gina Besenhofer, System Director of Supply Chain Management, presented the requests for the Committee's consideration. She noted that there are several requests that are pending review by Contract Compliance - of the fifteen requests presented, thirteen remain pending review by Contract Compliance. Six of the contracts have not been completed due to the late submission by Supply Chain; she stated that she is working as quickly as possible to review and redefine a process that will support the required due dates to allow the Compliance to do their due diligence.

During the Committee's review and discussion of request number 5 (request to amend and increase the contract with Sodexo America, LLC), Ms. Besenhofer stated that part of the intent for this amendment is to include performance indicators and measurements within the contract; these were not initially included as part of the original contract.

Mr. Oder inquired noted that he does not have an issue with adjusting a contract after an organization gets more experience in this type of contract, particularly when the contractor is presumably doing a good job. With regard to the section of the amendment referring to free meals for residents, he questioned whether this is currently an industry standard; he encouraged the administration to review this policy and the industry standards around the country. With regard to using adjusted patient days as a measure of the inpatient food costs, he noted that the figure for adjusted patient days includes all the revenues of outpatient services (emergency room, clinic, pharmacy, etc.). He stated that perhaps a more accurate statistic would be to use inpatient days and to use a partial patient day for the observation unit, depending upon how many meals on the average tend to be served to observation patients. In addition to that, he noted that food service to family members in the Pediatric Unit is very important, so there would probably need to be some kind of factor from the pediatric days to account for that, because family members definitely should be encouraged, particularly at mealtime, to be with the pediatric patient. He stated that the numbers may be absolutely on target, but it seemed to him that perhaps a more realistic statistic could be used.

Director Michael stated that it is a little challenging to tell exactly what the improvements are expected to be; as a Board Member, it would be helpful to know that for the additional money, what is Sodexo going to do? He stated that from the transmittal it is not totally clear what the details are, and indicated that more information regarding this would be very helpful. Ms. Besenhofer stated that this can be provided.

Director Butler noted that during the verbal recitation of the item, there may have been a mis-statement of the amount of the contract amendment; for the record, the amount of the request to amend and increase the contract is \$7,564,836.00.

Board Chairman Carvalho stated that, with regard to this request, he had quite a few questions when he first saw it. As Mr. Oder indicated, sometimes the experience over the life of a contract moves in a different direction than what was originally planned; apparently over the life of this contract, there were some assumptions made about staffing on the System's part, for example, that were not fulfilled, so in some respects, some of what might be assumed as additional costs is not exactly how the dollars are being spread out; rather, rather some of it is to account for costs associated with the experience to date. Rather than dispute in a

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

combative way, the parties have discussed the matter and have worked it out in a more cooperative way. Some of the cost associated with the amendment is increased cost due to new assumptions, but some of it is also to reconcile the actual experience under the contract. The decision to rebid or reform the contract, and the strong sense of the administration, was that the negotiations led to a price that would be a very good price; rather than creating the disruption from terminating one contract and rebidding in the hopes of getting a better price, the administration believes that this is a better price than that which would be resulting from a rebidding process. The combination of the administration's judgment that this is a good price, and their opinion that the experience and vendor's performance has been good - this reconciles some of those conflicts relating to the amendment in a way that results in a conclusion that is least disruptive to the organization and still reflects a good price for those services for the System. Based on those assurances, he stated that his initial concerns about this were dissipated.

Director Michael stated that he has worked with Sodexo in the past; he has always been pleased with services that they have provided and he believes that they do so at a fair price. However, as the expectations have changed now, he thinks it would be helpful for the Board to understand what are the new expectations on the part of both parties, so that all parties are clear regarding what to expect going forward. He noted that in the request, it states that the amendment is to start as of January 1, 2013; he inquired whether this is retroactive because the System has already started to incur some of these costs, and there is a need to cover that period of time. Ms. Besenhofer responded affirmatively.

With regard to request number 7 (extend and increase contract with Suburban Primary Health Care Council – funding for Access to Care Program), Chairman O'Donnell inquired whether the individuals served under this Program are a population who would qualify for CountyCare. Board Chairman Carvalho responded in the negative; he stated that an overwhelming number of the persons served under this Program would not be eligible under the Affordable Care Act.

Director Michael noted that the previous agreement to fund expired November 30<sup>th</sup>. He indicated that in the future it would be better to present these types of contracts earlier. Ms. Besenhofer responded that this is the goal; as mentioned earlier in the meeting, Supply Chain will be refining the entire process and communicating it to the end users so that all are in synch with the expectations for contractual requests.

With regard to request number 12, Director Michael noted that this is reflected as a sole source/preferred provider contract, but no history is reflected with these products, according to the transmittal; normally when a new product is brought in like this, one would expect to see some sort of competitive bidding process, unless this product is only made by Medtronic. Ms. Besenhofer stated that this is a physician preference item. The physicians have reviewed the different products available, and this is the product that they have recommended, based on the patient outcomes; she noted that the physicians have trialed the product, and have utilized it. She added that this item falls under the Value Analysis Program, which is under the umbrella of Supply Chain Management. That is one of the items in which Supply Chain always tries to engage the physicians and clinicians, when there is a preference for reasons of patient outcome or safety.

Director Michael, seconded by Director Butler, moved the approval of request numbers 1 through 15, pending completion of review of the proposed requests by Contract Compliance, and pending receipt of additional information regarding the Sodexo request. THE MOTION CARRIED UNANIMOUSLY.

### **III. Action Items (continued)**

#### **C. Any items listed under Sections III and IV**

### **IV. Recommendations, Discussion/Information Items**

#### **A. Financial Reports – March 2013 (Attachment #3)**

Dorothy Loving, System Executive Director of Finance, presented the Financial Reports for the period through March 2013. The Committee reviewed and discussed the information.

#### **B. Update on Section 1115 Medicaid Waiver Demonstration Project / CountyCare (Attachment #4)**

This item was taken out of order.

Susan Greene, System Interim Director of Managed Care, provided an update on the Section 1115 Medicaid Waiver Demonstration Project/CountyCare.

Ms. Greene stated that as of Wednesday, 38,051 applications have been initiated; that figure excludes the approximate 6,000 applications that were written-off due to aging (75 days or older). On average, 515 applications are being initiated per day, and 383 per day are being submitted to the Illinois Department of Human Services (DHS). In April, DHS has processed approximately 168 applications per day; however, in the past week, this figure has gone up to an average of 244 applications per day. Last week, the administration was notified that the State has agreed to increase their staffing up to 100 people; these staff will be on campus to process the applications.

Ms. Greene clarified that there are over 40 application assisters located on the Stroger Hospital Campus. Enrollment is done at all inpatient units, both at Stroger and Provident Hospitals and at both Emergency Departments (EDs). The largest Ambulatory and Community Health Network of Cook County (ACHN) clinic is the General Medicine Clinic (GMC). GMC has approximately 20% of the volume; two enrollers have been there basically since enrollment started. The specialty care volume is twice what the primary care volume is; this is another reason that an office for taking applications is located on the first floor, right across from the specialty clinics. She noted that she appreciates the fact that a more direct strategy is needed out at the ACHN clinics; therefore, the administration is moving in the direction of training those staff to ask the four screening questions, to more precisely identify those that may be eligible.

Ms. Greene stated that several meetings have been held with representatives from the Access to Care Program. She believes that progress is being made towards a sort of mutual referral system, under which they will refer to the System those persons that they think are eligible for CountyCare; likewise, if the System has people that were denied enrollment in CountyCare and who live in the suburban area, the System would start referring those persons to the Access to Care Program.

Ms. Greene stated that membership is doubling each month. She informed the Committee of another major development - the State requested a change in citizenship verification. The System's staff has been doing this, and now the State will be doing it. As a result, the System will be able to submit more applications, because the System staff will not be verifying citizenship. This change will probably occur in the next week or two; however, she noted that this policy change needs to be communicated from the Illinois Department of Healthcare and Family Services (HFS) to DHS.



#### **IV. Recommendations, Discussion/Information Items**

##### **B. Update on Section 1115 Medicaid Waiver Demonstration Project / CountyCare (continued)**

Director Michael inquired further regarding the subject; he asked whether the administration expects any change with the timing of the verification of citizenship – will it take the State less or more time to verify? Ms. Greene responded that the System's cycle of time will shrink, because applications will be submitted on a faster basis. The State has access to the Social Security Administration database, so they batch requests every day; until they staff-up, they will probably spend more time on each application. She noted that the staffing level increase is becoming more evident, as the number of applications processed per day is increasing. She added that the System would like to submit 500 applications per day, and would like the State to process 500 applications per day. Representatives from the State have indicated that they will have all of the staff in place by June 1<sup>st</sup>.

Ms. Greene stated that applications are now being taken at Cermak Health Services of Cook County, effective April 1<sup>st</sup>; over 800 applications have been taken there so far.

Ms. Greene stated that the younger population has slightly increased; previously, 13% of members were under the age of 35, now that figure is 21%. 55% of the members are over the age of 50, and 75% are between the age of 35 and 64. As this is actually a Federal demonstration, she noted that the Centers for Medicare and Medicaid Services (CMS) is very interested in the lessons being learned. One of the lessons that has been debated extensively is that when the Affordable Care Act (ACA) rolls out, older, more stable populations will enroll, and younger people will be more of a challenge with regards to enrollment. She stated that a lot of analysis has been done regarding where the potential eligible people under the age of 35 are at the System - they tend to be in the EDs, so the administration is working with its vendors on different strategies in approaching and talking to this group, and encouraging them to enroll. She added that the administration is in active discussions with HFS on how the System is going to transition beyond CountyCare and the demonstration into either an actual health plan, or a Managed Care Community Network (MCCN) come January 1<sup>st</sup>.

Ms. Greene stated that, beyond the subject of enrollment, care management and transition of care issues are being identified within the System; however, she stated that there are a lot of stories of how CountyCare members have really benefitted - the quality of the patient experience is improving, particularly because members have access to home health as an alternative to longer lengths of stay or placement in nursing homes. She stated that it has been a bit of a challenge to transfer patients back into Stroger Hospital, because it takes twenty hours to get a patient from the ED to the ward. Additionally, there is some additional education that is being provided to ED staff in response to their concerns regarding potential patient dumping - when the System is trying to transfer a CountyCare patient from an ED outside of the System to one of the System's hospitals, the System staff needed to be educated that these were the System's CountyCare patients that were being transferred back in, and not a patient dumping situation.

The Committee discussed the methods used to identify and approach potential eligible persons for enrollment purposes. Ms. Greene stated that, within the Cerner System, there is a flag that identifies someone as potentially eligible for the Waiver; when that person presents (System-wide) they are given information about how to enroll. In the actual inpatient units, staff from the System's eligibility vendor, Chamberlin Edmonds (CEA), go bed to bed; in the ED, when people are waiting, CEA staff go from person to person, screening them and talking to them. Ms. Greene stated that she has been told by vendors that most people in the ED are not in any shape to engage deeply, so often it cycles back around. Board Chairman Carvalho indicated that this ties back to the idea of putting people in the ambulatory units or clinics, where there might be a better opportunity for enrollment if the patient is coming in for something routine and is better able to focus.

#### **IV. Recommendations, Discussion/Information Items**

##### **B. Update on Section 1115 Medicaid Waiver Demonstration Project / CountyCare (continued)**

Board Chairman Carvalho noted that the Finance Committee has been typically receiving reports on enrollment and the financial aspects related to the Waiver; he asked whether the Quality and Patient Safety Committee is having the similar in-depth conversations about the care issues and regarding the whole implementation of the medical home. Director Michael stated that one of the key issues that has been discussed at the last couple of Quality and Patient Safety Committee meetings is the fact that ultimately, the System is going to have potentially 115,000 new patients to provide high-quality care to; it is one thing to have the patients enrolled and start the billing, but there is also going to be the expectation that those patients will get the care they need. Going forward, a lot of attention will need to be paid to this subject. Board Chairman Carvalho noted that, approximately two years ago, there was a program that the State started, under which a large number of people were enrolled by default at the System; the System basically lost these patients, because the patient experience was not ideal so people migrated out. Ms. Greene stated that the administration has been engaged in a lot of discussions with Dr. John Jay Shannon, Chief of Clinical Integration, and Cathi Braswell, Interim Chief Operating Officer of Outpatient Services, and other leaders at ACHN; a lot of progress has been made in thinking through and figuring out a coordinated care management strategy.

Board Chairman Carvalho indicated that there has been a subject that has been brought up in the past that has been earmarked for future discussion; however, he would like to identify when that future date of discussion might be. In connection with the State's planning for the ACA, one of the things that they are starting to wonder about more deeply is how realistic is the assumption that was made that the pool of people who are eligible for the marketplace (health insurance exchange), the non-Medicaid population - how realistic is it to assume that simply because they are eligible, they will start enrolling? Especially at the lower income levels, involving people who previously may have been eligible for Medicaid and who may be familiar with the Medicaid experience (which is, if an eligible person does not enroll but is hospitalized, the person would be retroactively enrolled and would walk out without any co-pays or bill) - the ACA experience will be very different from that. Under the ACA experience, a person has to enroll up-front, there is no retroactive eligibility, the person is going to get a tax credit that is going to subsidize some of the costs but not all, the person is going to have co-pays and potentially some premium exposure. The question dovetails with what this Board and Committee has discussed in previous conversations, regarding how to deal with the population that is eligible but does not enroll in CountyCare, when those people come to the System for service. It was previously determined that this subject would be reviewed in the future; he asked if a date can be set for when the administration will present to the Board or Finance Committee what or how they think that situation should be handled. He added that, although the subject is similar to that which was previously discussed involving CountyCare, the difference is that the issue will not go away when CountyCare is replaced with the ACA - it will be the same issue all over again.

Dr. Ram Raju, Chief Executive Officer, clarified that this would be a discussion of the policy issue. Board Chairman Carvalho responded that this should be a discussion of what the policy should be. There are two sets of policies one could potentially have - one would relate to the provision of services to persons in a non-emergency situation, and the other would relate to any tweaking to the CareLink Policy. He recalled that several months ago, a representative from PricewaterhouseCoopers pointed out to the Board that if and when the System chooses to try to collect co-pays, it is unrealistic to live with the County Ordinance that requires a surcharge on people who pay with credit or debit card; that person suggested that the System ought to be going to the County Board to ask for a waiver of that. If that is the case, perhaps that is something that should be discussed and determined soon. Chairman O'Donnell recommended that this policy review and discussion take place with the full Board, rather than with the Finance Committee<sup>1</sup>.

**IV. Recommendations, Discussion/Information Items**

**B. Update on Section 1115 Medicaid Waiver Demonstration Project / CountyCare (continued)**

To distinguish between initial application and membership, Mr. Oder inquired whether there is some kind of a percentage factor that might be applied to indicate how many actual members the System will end up with. Dr. Raju responded that the issue is that there will be some lag time between the submission of applications by the System and the processing and approval of the applications by the State; it is hoped that the cycle time of the State will improve. The aim is to enroll 115,000 people by the end of the Waiver period – it is hoped that the State will cooperate to get the applications done in a timely fashion. Dr. Raju indicated that the question is - will the applicants all be members by the end of the Waiver period?

Marisa Kollias, Director of Media and Public Relations, and Fred Lebed, President and Chief Executive Officer of The Prairie Group, provided an overview of media and outreach activities relating to CountyCare (included in Attachment #4).

Aaron Galeener, Director of Budget, provided an overview of the financial information presented regarding CountyCare activities (included in Attachment #4). The Committee reviewed and discussed the information.

Chairman O'Donnell noted that it looks like the System will have to ramp up really quickly in the coming months; she inquired whether it is believed that those revenue targets will be met. Mr. Galeener responded that the administration is expecting that the overall revenue goal will be met. He added that what is more difficult to evaluate at this point due to the DHS eligibility processing time, is exactly when the timing of those payments will occur. As alluded to earlier, the State is going to be increasing staffing for this purpose, and it is expected that the rate of their processing will increase dramatically over the next few months, which should help.

**V. Report from System Director of Supply Chain Management**

**A. Report of emergency purchases**

There were no emergency purchases to report at this time.

**VI. Report from Chief Financial Officer (Attachment #5)**

Mr. Cookinham reviewed his report, which included information on the following subjects: Additional Financial Reporting; CCHHS Income Statement YTD March 31, 2013; and Revenue Leakage Control. The Committee reviewed and discussed the information.

**VII. Adjourn**

As the agenda was exhausted, Chairman O'Donnell declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX  
Heather O'Donnell, JD, LLM, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

---

<sup>i</sup> Follow-up: for future Board Meeting, presentation to be made by administration and discussion by Board regarding potential policy changes needed regarding how to handle the populations who are eligible to enroll in CountyCare and ACA but do not enroll, and who present at the System for services. Page 6.

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
April 19, 2013

ATTACHMENT #1



Members of the Board of Directors of the Cook County Health and Hospitals System:

AFSCME Council 31, SEIU Local 73, and SEIU Doctor's Council are eager to help the Cook County Health and Hospitals System enroll uninsured and underinsured patients into CountyCare. We urge the County Health system to help us help you, by training Clerk Vs, and other titles, potentially including PCAs, CNAs, Health Advocates and Medical Assistants, as Application Assistors.

Currently County contractors have trained significant numbers of Federally Qualified Health Center employees as application assistors. It is about time to train CCHHS employees as application assistors too.

It is essential for Cook County Health and Hospitals System to enroll as many clients as possible to its own patient centered medical homes and ambulatory clinics. While application assistors are located at Stroger Hospital, Fantus, Cermak, Provident and Oak Forest, they are not located at primary care clinics, in the emergency rooms or in hospital wards.

If CCHHS employees were cross-trained as assistors, they would be able to enroll everyone who enters a CCHHS facility in CountyCare. Members of Cook County health system unions are also able to staff health and enrollment fairs with health providers and trained assistors to enroll those potential patients that have not yet visited CCHHS.

A strong multi-faceted outreach plan is important because the next five months are critical to the survival of the Cook County Health and Hospitals System. If new patients enroll, and receive care from Cook County providers and establish an initial relationship with that provider here, they are more likely to choose Cook County Health and Hospitals System as their medical home next year, and in subsequent years. But if the number of individuals enrolled into CountyCare at CCHHS sites falls short, Cook County Health and Hospitals System could face a large financial deficit and declining patient population in 2014.

Though there are challenges, there are also enormous opportunities presented by the Affordable Care Act. Let's seize this moment to work together for the sake of those who rely upon the Cook County Health and Hospitals System.

Emilie Junge

Henry Bayer

Christine Boardman

Regional Coordinator  
SEIU Doctor's Council

Executive Director  
AFSCME Council 31

President  
SEIU Local 73

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
April 19, 2013

ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B)

APRIL 19, 2013 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
<b>Renew Grant</b>					
1	Illinois Department of Public Health	Service - Local Health Protection Services	Grant renewal amount: \$2,061,638.00	CCDPH	3
<b>Accept Grant</b>					
2	Illinois Department of Public Health TB Program	Service - TB directly observed therapy	Grant award amount: \$60,000.00	CCDPH	4
<b>Renew Contract</b>					
3	CDW-G	Service - software support, maintenance and enhancements	\$3,492,472.23	System	5
<b>Increase Contract</b>					
4	Maxim Healthcare Services, Inc.	Service - temporary laboratory staffing	\$264,000.00	SHCC	6
<b>Amend and Increase Contracts</b>					
5	Sodexo America, LLC	Product and Service - Food and Nutrition, Environmental and Patient Transportation Management and related services	\$7,564,836.00	PHCC, SHCC, OFHC	7
6	Trako Dental & Medical Supply, Inc.	Product - dental supplies	\$55,000.00	CHSCC	8
<b>Extend and Increase Contract</b>					
7	Suburban Primary Health Care Council	Service - funding for Access to Care Program	\$3,000,000.00	System	9
<b>Execute Contracts</b>					
8	MoreDirect, Inc.	Product - mobile work stations, personal computers, Lexmark printers	\$2,356,466.97	System	10
9	GE Medical	Product - echo machines	\$797,962.18	SHCC	11
10	CDW-G	Service - software support, maintenance and enhancements	\$711,976.14	System	12



## COOK COUNTY HEALTH AND HOSPITALS SYSTEM

## ITEM III(B)

APRIL 19, 2013 FINANCE COMMITTEE MEETING

## CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
<b>Execute Contracts (continued)</b>					
11	MoreDirect, Inc.	Product - toner cartridge for Lexmark printers	\$472,565.99	System	13
12	Medtronic	Product - rechargeable stimulator implants	\$300,000.00	SHCC	14
13	A Safe Haven Foundation	Service - landscaping maintenance	\$291,600.00	SHCC	15
14	Zoll Medical	Product - defibrillators	\$235,482.00	SHCC	16
15	CareFusion Solutions, LLC	Service - maintenance for proprietary Pyxis equipment	\$176,088.00	System	17

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Terry Mason, M.D., Chief Operating Officer, CCDPH		<b>EXECUTIVE SPONSOR:</b> N/A <i>Terry Mason</i>	
<b>DATE:</b> 04/01/2013		<b>PRODUCT / SERVICE:</b> Service –Local Health Protection Services	
<b>TYPE OF REQUEST:</b> Grant Contract Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois	
<b>FISCAL IMPACT / ACCOUNT:</b> *		<b>GRANT FUNDED AMOUNT:</b> \$2,061,638.00	
<b>CONTRACT PERIOD:</b> 07/01/2013 thru 06/30/2014		<b>CONTRACT NUMBER:</b> 45080117B	
<b>COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO]</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE]</b> N/A			

**PRIOR CONTRACT HISTORY:**

The previous grant contract with the Illinois Department of Public Health, Office of Health Protection, was for twelve (12) months in the amount of \$2,061,638.00. This grant was approved by the Cook County Health and Hospitals System Board on September 28, 2012.

**NEW PROPOSAL JUSTIFICATION:**

As a state certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide health protection services including but not limited to, infectious diseases, food protection, potable (drinking) water, and sewage disposal in suburban Cook County areas under the jurisdiction of the Cook County Department of Public Health.

\*The deferred liability for this agreement is \$852,815.00.

**TERMS OF REQUEST:**

This is a request to accept Grant contract number 45080117B in the amount of \$2,061,638.00 for a period of twelve (12) months from 07/01/2013 thru 06/30/2014.

CCHHS CBO: *Anthony Rajkumar*  
Anthony Rajkumar, Chief Business Officer

CCHHS CFO: *John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*  
Ram Raju, M.D., Chief Executive Officer

**APPROVED**

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Terry Mason, MD, Chief Operating Officer, CCDPH		<b>EXECUTIVE SPONSOR:</b> N/A <i>Terry Mason</i>
<b>DATE:</b> 04/01/2013	<b>PRODUCT / SERVICE:</b> Service -TB Directly Observed Therapy	
<b>TYPE OF REQUEST:</b> Accept Grant Contract	<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health TB Program, Glen Carbon, Illinois	
<b>FISCAL IMPACT / ACCOUNT:</b> .		<b>GRANT FUNDED RENEWAL AMOUNT:</b> \$60,000.00
<b>CONTRACT PERIOD:</b> 01/01/2013 thru 12/31/2013		<b>CONTRACT NUMBER:</b> 35180065A
<b>COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO]</b> N/A		
<b>NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE]</b> N/A		

**PRIOR CONTRACT HISTORY:**

There is no prior history for this grant.

**NEW PROPOSAL JUSTIFICATION:**

As a state certified health department, the Cook County Department of Public Health (CCDPH) is mandated to provide treatment for active Tuberculosis disease patients. This grant contract provides funding for trained CCDPH health care workers to deliver prescribed TB medications to patients, observe the patients swallow every dose of medication, check for side effects, document the patient visit, and answer any patient questions. This program is strongly recommended in the National Tuberculosis treatment guidelines.

\*The deferred liability for this agreement is \$0.00.

**TERMS OF REQUEST:**

This is a request to accept Grant Contract Number 35180065A in the amount of \$60,000.00 for a period of twelve (12) months from 01/01/2013 thru 12/31/2013.

CCHHS CBO: *Anthony Rajkumar*  
Anthony Rajkumar, Chief Business Officer

CCHHS CFO: *John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*  
Ram Raju, M.D., Chief Executive Officer

APPROVED

APR 20 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

2

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Bala Hota, M.D., Chief Medical Information Officer/Chief Information Officer <i>BH</i>	
<b>DATE:</b> 04/03/2013		<b>PRODUCT / SERVICE:</b> Service- Software Support, Maintenance and Enhancements	
<b>TYPE OF REQUEST:</b> Renew Contract		<b>VENDOR / SUPPLIER:</b> CDW-G	
<b>ACCOUNT:</b> 890-441 CCHHS 890-579 CCHHS Total		<b>FISCAL IMPACT:</b> \$3,339,005.46 \$153,466.77 \$3,492,472.23	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2013 thru 05/31/2016		<b>CONTRACT NUMBER:</b> H10-73-126	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> X GPO			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

**PRIOR CONTRACT HISTORY:**

Contract number H10-73-126 was approved by the Cook County Health and Hospitals System (CCHHS) Board in the amount of \$3,689,172.16 on 09/30/2010 for the period from 09/15/2010 thru 09/15/2013. A request to amend and increase contract number H10-73-126 in the amount of \$368,917.22 was approved on 12/28/2012 for the purchase of MS Sequal (SQL) for the 1115 Waiver Project.

**NEW PROPOSAL JUSTIFICATION:**

CCHHS is seeking to renew the Microsoft Enterprise Agreement (EA) for another 3 years. The Microsoft EA provides CCHHS, software licensing, email/calendaring, remote conference communications and other collaboration solutions which are vital for continued successful CCHHS business operations. This new Microsoft EA includes additional features per user at reduced overall cost as compared to the first 3 year EA, including web based Microsoft Office Apps, increased email storage and unified instant communications ensuring all system users access to CCHHS business resources.

**TERMS OF REQUEST:**

This is a request to renew contract number H10-73-126 in the amount of ~~\$3,492,472.23 for a three (3) year~~ period from 06/01/2013 thru 05/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:

*John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO:

*Ram Raju*  
Ram Raju, M.D., Chief Executive Officer

APPROVED

APR 28 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**3**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011



## OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark, County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

**TONI PRECKWINKLE**

PRESIDENT

Cook County Board  
of Commissioners

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

April 25, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H10-73-126 / Amendment to Increase  
Commodity: Service – Microsoft EA Software Licenses  
Department: HIS  
Term: 06/01/13 – 05/31/16

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: CDW Government LLC, Vernon Hills, IL  
Contract Amount: \$3,492,272.23

M/WBE	M/WBE Status	Participation	Certifying Agency
KBS Computer Services	MBE (6)	25% - Indirect	Cook County
Alta Packaging, Inc.	WBE	10% - Indirect	Cook County

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joanne Marcichow-Dulski, Laboratory Director, CCHHS		<b>EXECUTIVE SPONSOR:</b> Jay Shannon, M.D., Chief of Clinical Integration/Interim Executive Director Shared Services	
<b>DATE:</b> 04/03/2013	<b>PRODUCT / SERVICE:</b> Service – Temporary Laboratory Staffing		
<b>TYPE OF REQUEST:</b> Increase Contract	<b>VENDOR / SUPPLIER:</b> Maxim Healthcare Services Inc., Oak Park, IL		
<b>ACCOUNT</b> 897-275 Stroger Hospital	<b>FISCAL IMPACT:</b> \$264,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 11/14/2011 thru 11/13/2013		<b>CONTRACT NUMBER:</b> H11-73-101	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source / Preferred Provider			

**PRIOR CONTRACT HISTORY:**

Contract number H11-73-101 was approved by the Cook County Board on 10/27/2011 to allow Maxim Healthcare to provide temporary staffing for Stroger Hospital Laboratory from 11/14/2011 thru 11/13/2013 in the amount \$755,880.00.

**NEW PROPOSAL HISTORY:**

There has been a staffing shortage brought on by retirements and vacant positions in the laboratory areas. There is a critical need to utilize temporary staffing to continue to meet critical turnaround times, quality and patient safety goals. The requested increase to the contract will allow for additional resources with no increase in the contract time period. The new total of the contract will be \$1,019,880.00.

**TERMS OF REQUEST:**

This request is to increase contract number H11-73-101 in the amount of \$264,000.00 with no increase in the contract period.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:   
 John Cookinham, Chief Financial Officer

CCHHS CEO:   
 Ram Raju, M.D., Chief Executive Officer

APPROVED

APR 26 2013

BY BOARD OF  
 DIRECTORS OF THE COOK COUNTY  
 HEALTH AND HOSPITALS SYSTEM

Request #

4

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Earlean Collins  
Robert Steele  
Jerry Butler  
Stanley S. Moore  
Deborah Sims  
Joan P. Murphy  
Jesus G. Garcia  
Edwin Reyes  
Peter N. Silvestri

1<sup>st</sup> Dist.  
2<sup>nd</sup> Dist.  
3<sup>rd</sup> Dist.  
4<sup>th</sup> Dist.  
5<sup>th</sup> Dist.  
6<sup>th</sup> Dist.  
7<sup>th</sup> Dist.  
8<sup>th</sup> Dist.  
9<sup>th</sup> Dist.

Bridget Gainer  
John P. Daley  
John A. Fitzgibney  
Lawrence Sullivan  
Gregg Goelz  
Timothy O. Schneider  
Jeffrey R. Tobolski  
Elizabeth Ann Doody Gorman

10<sup>th</sup> Dist.  
11<sup>th</sup> Dist.  
12<sup>th</sup> Dist.  
13<sup>th</sup> Dist.  
14<sup>th</sup> Dist.  
15<sup>th</sup> Dist.  
16<sup>th</sup> Dist.  
17<sup>th</sup> Dist.



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE**

**JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

April 18, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H11-73-101 / Bid / Third and Fourth Amendments to Increase  
Commodity: Service – Laboratory Staffing  
Term: 11/14/11 – 11/13/13

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the professional service goals of 35% M/WBE participation.

Bidder: Maxim Healthcare Services d/b/a Maxim Staffing Solutions, Columbia, MD  
Increase Amount: \$ 40,000.00 (03/28/13) / Dept: Cermak Health Services  
Increase Amount: \$ 264,000.00 (04/19/13) / Dept: Laboratory – John H. Stroger, Jr. Hospital  
New Contract Value: \$1,414,496.00

<u>M/WBE</u>	<u>Status</u>	<u>Participation</u>	<u>Certifying Agency</u>
Professional Dynamic Network, Olympia Fields, IL	MBE (6)	25% - Direct	Cook County
Hallagan Office Supply., Chicago, IL	WBE	10% - Indirect	City of Chicago

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other vendors are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar



Printed on Recycled Paper

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Regina Besenhofer, Director Supply Chain Management		<b>EXECUTIVE SPONSOR:</b> Anthony Rajkumar, Chief Business Officer	
<b>DATE:</b> 03/19/2013		<b>PRODUCT / SERVICE:</b> Product and Service - Food and Nutrition, Environmental and Patient Transportation Management and Related Services	
<b>TYPE OF REQUEST:</b> Amend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Sodexo America, LLC, Downers Grove, IL	
<b>ACCOUNT</b> 897-450 Stroger Hospital 891-450 Provident Hospital 898-450 Oak Forest Health Center Total		<b>FISCAL IMPACT:</b> \$7,564,836.00	<b>GRANT FUNDED RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 07/01/2011 thru 06/30/2016		<b>CONTRACT NUMBER:</b> H11-72-054	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

**PRIOR CONTRACT HISTORY:**  
Cook County Health and Hospitals System Board of Directors entered into a \$19,423,678.76, five year, system-wide management services contract with Sodexo in July 2011. The contract covers many aspects of CCHHS operations, including the purchase of food, management of retail ad patient food service operations, management of environmental services and the purchase of supplies and the management of patient transportation services and the Morgue. Contract pricing was based on a number of assumptions, including CCHHS staffing levels, patient census information, cleanable square footage and revenue projections from retail food sales.

**NEW PROPOSAL JUSTIFICATION:**  
Since the commencement of the contract, the CCHHS has undergone operational changes and had refined its expectations. At this point, the contract requires revision to conform the parties' current expectations and to adjust pricing to permit a mutually successful arrangement. Changes include adjustments to the patient day rates, clarification of capital improvements, staffing commitments and provisions for temporary staffing when these are not achieved, and increased funding for costs relating to catering, resident meals, meals for observation patients and pediatric inpatient related food services. It is anticipated that these changes will facilitate a good faith effort to achieve improvements that will be key to enhancing the patient experience. Future amendments will likely be necessary to reflect additional service charges and to facilitate revenue opportunities that could permit contract cost reductions.

**TERMS OF REQUEST:**  
This is a request to amend and increase the contract number H11-72-054 in the amount not to exceed \$7,564,836.00 commencing on 01/01/2013 and continuing through the remaining contract term ending date of 06/30/2016.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE?** Yes

**ATTACHMENTS**  
CONTRACT COMPLIANCE MEMO: Yes

CCHHS CFO: John Cookinham, Chief Financial Officer

CCHHS CEO: Ram Raju, M.D., Chief Executive Officer

### APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**5**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community



**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Erlean Collins	1 <sup>st</sup> Dist.	Bridget Gainer	10 <sup>th</sup> Dist.
Robert Steele	2 <sup>nd</sup> Dist.	John P. Daley	11 <sup>th</sup> Dist.
Jerry Butler	3 <sup>rd</sup> Dist.	John A. Fritchey	12 <sup>th</sup> Dist.
William M. Beavers	4 <sup>th</sup> Dist.	Lawrence Sullivan	13 <sup>th</sup> Dist.
Deborah Sims	5 <sup>th</sup> Dist.	Gregg Goslin	14 <sup>th</sup> Dist.
Joan P. Murphy	6 <sup>th</sup> Dist.	Timothy O. Schneider	15 <sup>th</sup> Dist.
Jesus G. Garcia	7 <sup>th</sup> Dist.	Jeffrey R. Tobolski	16 <sup>th</sup> Dist.
Edwin Reyes	8 <sup>th</sup> Dist.	Elizabeth Ann Doody Gorman	17 <sup>th</sup> Dist.
Peter N. Silvestri	9 <sup>th</sup> Dist.		



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE**

**JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

March 27, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H11-72-054 (Amendment to Increase Contract)

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the M/WBE Ordinance.

Bidder: Sodexo America, LLC  
Increase: \$7,585,558.40  
Commodity: Professional Service – Food and Nutrition, Environmental and Patient Transportation  
Department: Supply Chain - CCHHS  
Term: 42 months

<u>M/WBE</u>	<u>Status</u>	<u>Percentage of Participation</u>
Christina Foods	MBE	5.8%
The ComfortCake Co.	MBE	.6%
Kaybee Foods	MBE	.2%
Organic Networking Ltd	MBE	.8%
Azteca Foods, Inc.	MBE	.4%
Dayspring, Inc.	MBE	15.5%
Coffee, Tea & Me	MBE	.4%
Midwest Foods	WBE	8.5%
Swiss Food Products	WBE	.2%
Weinstein & Assoc.	WBE	.3%
Overture Premiums	WBE	.3%
Poppie's Dough, Inc.	WBE	.3%
BBJ Rental's Inc.	WBE	.3%
Damron Corporation	MBE	1.3%
HP Products	WBE	
Total		35%

Sincerely,

Jacqueline Gomez  
Contract Compliance Director



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Jesus Estrada, Interim Chief Operating Officer, Cermak		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Executive Medical Director/Medical Director Stroger Hospital
<b>DATE:</b> 03/22/2013	<b>PRODUCT / SERVICE:</b> Product – Dental Supplies	
<b>TYPE OF REQUEST:</b> Amend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Trako Dental & Medical Supply, Inc., Grayslake, Illinois	
<b>ACCOUNT:</b> 240-360 Cermak Health Services	<b>FISCAL IMPACT:</b> \$55,000	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 11/19/2010 thru 11/18/2013		<b>CONTRACT NUMBER:</b> 09-73-190 Rebid/Revised
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP	
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>	

### CONTRACT HISTORY:

Contract Number 09-73-190 Rebid/Revised was approved by the Cook County Health and Hospitals System Board of Directors on 11/19/2010 in the amount of \$504,763.15 for 36 months from 11/19/2010 thru 11/18/2013. This allowed for Trako Dental & Medical Supply, Inc. to provide dental supply products to the Department of Surgery at Stroger Hospital and to Cermak Health Services.

### NEW PROPOSAL JUSTIFICATION:

Cermak Health Services has increased the level of services since the inception of the contract. In addition, a new RTU-RCDC building is anticipated to open at the Cook County Department of Corrections Campus in June 2013. This request to increase the Cermak portion of the contract amount from \$133,290.59 to \$188,290.59 is required to maintain existing operations and to expand services into the new building. This request will result in a cumulative contract amount of \$559,763.15.

### TERMS OF REQUEST:

This is a request to amend and increase contract number 09-73-190 in the amount of \$55,000.00 from 11/19/2010 thru 11/18/2013 in the contract period.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO:

Jay Shannon, M.D., Chief of Clinical Integration/Interim Executive Director Clinical Shared Services

CCHHS CFO:

John Cookinham, Chief Financial Officer

CCHHS CEO:

Ram Raju, M.D., Chief Executive Officer

# APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
6

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Earleen Collins  
Robert Steele  
Jenny Butler  
Stanley S. Moore  
Deborah Sims  
Joan P. Murphy  
James G. Garcia  
Edwin Reyes  
Peter N. Silvestri

1<sup>st</sup> Dist.  
2<sup>nd</sup> Dist.  
3<sup>rd</sup> Dist.  
4<sup>th</sup> Dist.  
5<sup>th</sup> Dist.  
6<sup>th</sup> Dist.  
7<sup>th</sup> Dist.  
8<sup>th</sup> Dist.  
9<sup>th</sup> Dist.

Bridget Gainer  
John P. Daley  
John A. Fitchey  
Lawrence Sufredia  
Gregg Goslin  
Timothy O. Schneider  
Jeffrey R. Tobolski  
Elizabeth Ann Duddy Gorman

10<sup>th</sup> Dist.  
11<sup>th</sup> Dist.  
12<sup>th</sup> Dist.  
13<sup>th</sup> Dist.  
14<sup>th</sup> Dist.  
15<sup>th</sup> Dist.  
16<sup>th</sup> Dist.  
17<sup>th</sup> Dist.



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE  
JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

April 18, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: 09-73-190 Rebid/Revised Amendment to Increase  
Commodity: Product - Dental Supplies  
Department: Surgery - Cermak Health Services  
Term: 11/19/10 - 11/18/13

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the supply goals of 25% MBE and 10% WBE participation.

Vendor: Trako Dental & Medical Supply, Inc., Grayslake, IL  
Bid Amount: \$55,000.00  
New Contract Amount: \$559,763.15

MWBE	Status	Participation	Certifying Agency
Trako Dental & Medical Supply, Inc., Grayslake, IL	WBE	75% / Direct	Cook County
CBL Services, Bolingbrook, IL	MBE (6)	25% / Direct	Cook County

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar



Printed on Recycled Paper

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> <i>AK</i> Steven Kulhanek, Manager Revenue Cycle		<b>EXECUTIVE SPONSOR:</b> John Cookinham, Chief Financial Officer <i>J.C.</i>	
<b>DATE:</b> 04/03/2013		<b>PRODUCT / SERVICE:</b> Service – Funding for Access to Care Program	
<b>TYPE OF REQUEST:</b> Increase and Extend Contract		<b>VENDOR / SUPPLIER:</b> Suburban Primary Health Care Council, Westchester, IL	
<b>ACCOUNT:</b> 890-260 CCHHS		<b>FISCAL IMPACT:</b> \$3,000,000.00	
<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A		<b>CONTRACT PERIOD:</b> 12/01/2012 thru 11/30/2013	
<b>CONTRACT NUMBER:</b> H09-0003		<b>COMPETITIVE SELECTION METHODOLOGY:</b>  	
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY</b> Sole Source / Preferred Provider			

**PRIOR CONTRACT HISTORY:**

The original contract expired on November 30, 2009; on January 29, 2010 the Board increased the contract to Two Million dollars and extended the contract for one additional year ending November 30, 2010. The Cook County Health and Hospitals System Board approved a renewal of the contract on 01/27/2012 in the amount of \$2,000,000.00 for the period from 12/01/2011 thru 11/30/2012.

**NEW PROPOSAL JUSTIFICATION:**

The funding of this contract provided by CCHHS will assist Suburban Primary Health Council to provide health care services to approximately 2,900 low-income, uninsured residents of suburban Cook County through Access to Care program funded by CCHHS. This request is to fund the 2013 amount of \$3 Million dollars and extend for an additional year allowing this program to continue through the 2013 fiscal year, December 1, 2012 through November 30, 2013.

**TERMS OF REQUEST:**

This request is to increase and extend contract number H09-0003 in the amount of \$3,000,000.00 for the period from 12/01/2012 thru 11/30/2013. The payments will be in increments of \$1.5 million each.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CCI: *J. Shannon*  
 Jay Shannon, M.D., Chief of Clinical Integration

CCHHS CEO: *R. Raju*  
 Ram Raju, M.D., Chief Executive Officer

APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**7**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Barbara Collins	1 <sup>st</sup> Dist.	Bridget Gainer	10 <sup>th</sup> Dist.
Robert Steele	2 <sup>nd</sup> Dist.	John P. Daley	11 <sup>th</sup> Dist.
Jerry Butler	3 <sup>rd</sup> Dist.	John A. Fillickey	12 <sup>th</sup> Dist.
William M. Brown	4 <sup>th</sup> Dist.	Lawrence Saffredin	13 <sup>th</sup> Dist.
Deborah Stine	5 <sup>th</sup> Dist.	Gregg Goslin	14 <sup>th</sup> Dist.
Joan P. Murphy	6 <sup>th</sup> Dist.	Timothy O. Schneider	15 <sup>th</sup> Dist.
Jesus G. Garcia	7 <sup>th</sup> Dist.	Jeffrey R. Tobolski	16 <sup>th</sup> Dist.
Edwin Reyes	8 <sup>th</sup> Dist.	Elizabeth Ann Doody Gorman	17 <sup>th</sup> Dist.
Peter N. Streschl	9 <sup>th</sup> Dist.		



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE  
JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

April 17, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H09-0003 / Increase and Extend Contract  
Commodity: Service - Funding for Access to Care Program  
Department: Revenue Cycle - CCHHS  
Term: 12 Months / 12/01/12 - 11/30/13

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the professional service goals of 35% participation.

Vendor: Suburban Primary Health Care Council, Westchester, IL (501(c)(3) Organization)  
Contract Amount: \$3,000,000.00

Waiver Granted: Suburban Primary Health Care Council has made good faith efforts to meet the MBE/WBE goals and utilize MBE/WBE firms in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other vendor(s) are being recommended for award.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jacqueline Gomez".

Jacqueline Gomez  
Contract Compliance Director

JG/jar



Printed on Recycled Paper

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Bala Hota, M.D., Chief Medical Information Officer/Chief Information Officer <i>BH</i>	
<b>DATE:</b> 04/10/2013	<b>PRODUCT / SERVICE:</b> Product - Mobile Work Stations, Personal Computers, Lexmark Printers		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> More Direct, Inc., Boca Raton, FL		
<b>ACCOUNT:</b> 717-890-579 CCHHS	<b>FISCAL IMPACT:</b> \$2,356,466.97	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One Time Purchase		<b>CONTRACT NUMBER:</b> H13-76-038	
<input checked="" type="checkbox"/> <b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO			
<input type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

**PRIOR CONTRACT HISTORY:**  
There is no prior contract history.

**NEW PROPOSAL JUSTIFICATION:**  
This is a request to purchase Mobile Work Stations, Personal Computers and Lexmark Printers for the Cook County Health and Hospitals System. This hardware will replace existing, end of life equipment, as well as fulfill pending hardware requests throughout the system.

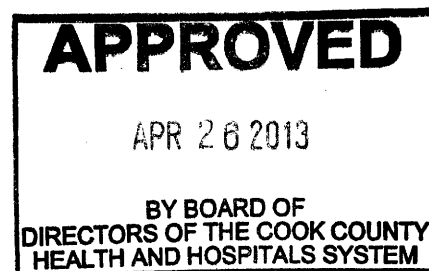
**TERMS OF REQUEST:**  
This is a request to execute contract number H13-76-035 in the amount of \$2,356,466.97 as a onetime purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**  
BID TABULATIONS: N/A  
CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO: *John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*  
Ram Raju, M.D., Chief Executive Officer



**Request #**  
**8**



## OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark, County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

**TONI PRECKWINKLE**

PRESIDENT

Cook County Board  
of Commissioners

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

April 23, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-76-038  
Commodity: Equipment – Network Equipment  
Department: HIS – CCHHS  
Term: One Time Purchase

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: More Direct, Inc., Boca Raton, FL  
Contract Amount: \$2,356,466.97

M/WBE	Status	Participation	Certifying Agency
Smart Technology Services	MBE (6)	4.6% / Direct	Cook County

GPO Vendor Partial Waiver Granted: More Direct, Inc. has made good faith efforts to meet the MBE/WBE goals and utilize MBE/WBE firms in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Russell Kelly, M.D., Chairman Division of Cardiology, Stroger Hospital		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, Executive Medical Director / Medical Director Stroger Hospital	
<b>DATE:</b> 04/03/2013	<b>PRODUCT / SERVICE:</b> Product - Echo Machines		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> GE Medical, Milwaukee, WI		
<b>ACCOUNT:</b> 717-0897 Stroger Hospital	<b>FISCAL IMPACT:</b> \$797,962.18	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One time purchase		<b>CONTRACT NUMBER:</b> H13-76-035	
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

**PRIOR CONTRACT HISTORY:**

There is no prior history.

**NEW PROPOSAL JUSTIFICATION:**

This request is to purchase seven (7) echo cardiology machines. The current wait time for standard transthoracic echocardiogram for out-patients is 3 months and for inpatients is 3 days. The delay in delivering crucial services could have negative consequences for our patients. A delay of 1 to 2 days to obtain an echocardiogram costs the hospital thousands of dollars per patient. Discharging patients without proper definitive echocardiographic diagnosis could lead to more severe consequences such as readmission. Increasing the lab capacity will improve the quality of our care and decrease the hospital length of stay.

**TERMS OF REQUEST:**

This is a request to execute contract number H13-76-035 in the amount of \$797,962.18 as a one time purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT TO BE RESPONSIVE.

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CCI:

Jay Shannon, M.D., Chief of Clinical Integration/Interim Chief Operating Officer

CCHHS CFO:

John Cookinham, Chief Financial Officer

CCHHS CEO:

Ram Raju, M.D., Chief Executive Officer

APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
 Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011



**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Earlean Collins  
Robert Steele  
Jerry Butler  
Stanley S. Moore  
Deborah Sims  
Joan P. Murphy  
James G. Garcia  
Edwin Reyes  
Peter N. Silvestri

1<sup>st</sup> Dist.  
2<sup>nd</sup> Dist.  
3<sup>rd</sup> Dist.  
4<sup>th</sup> Dist.  
5<sup>th</sup> Dist.  
6<sup>th</sup> Dist.  
7<sup>th</sup> Dist.  
8<sup>th</sup> Dist.  
9<sup>th</sup> Dist.

Bridget Gainer  
John P. Daley  
John A. Fritsley  
Lawrence Saffordin  
Gregg Goslin  
Timothy D. Schneider  
Jeffrey R. Tobolski  
Elizabeth Ann Doody Gorman

10<sup>th</sup> Dist.  
11<sup>th</sup> Dist.  
12<sup>th</sup> Dist.  
13<sup>th</sup> Dist.  
14<sup>th</sup> Dist.  
15<sup>th</sup> Dist.  
16<sup>th</sup> Dist.  
17<sup>th</sup> Dist.



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE  
JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

April 18, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-76-035 / GPO  
Commodity: Equipment – Echo Ultra Sounds  
Department: Adult Cardiology – Stroger Hospital  
Term: One Time Purchase

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: GE Medical Systems, Wauwatosa, WI  
Contract Amount: \$797,962.18

Waiver Granted: The specifications and necessary requirements for performing the contract make it in feasible to utilize MBEs and WBEs in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar



# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Bala Hota, M.D., Chief Medical Information Officer/Chief Information Officer <i>BH</i>	
<b>DATE:</b> 04/03/2013		<b>PRODUCT / SERVICE:</b> Service - Software Support, Maintenance and Enhancements	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> CDW-G	
<b>ACCOUNT:</b>		<b>FISCAL IMPACT:</b>	<b>GRANT FUNDED /RENEWAL AMOUNT:</b>
890-441 CCHHS		\$474,650.76	N/A
890-579 CCHHS		\$237,325.38	
Total		\$711,976.14	
<b>CONTRACT PERIOD:</b> 06/01/2013 thru 05/31/2016		<b>CONTRACT NUMBER:</b> H13-25-045	
<b>X</b>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A		

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

CCHHS is seeking to establish a new 3 year contract with Microsoft for Enterprise Core Infrastructure agreement (ECI). This contract covers the additional licenses and products CCHHS requires to address compliance needs for full email/calendar archiving, Business Intelligence in-house development and unlimited server licensing which covers CCHHS's rapid growth in virtualization of server and storage infrastructure. This agreement also includes new licenses to cover the increase in user load across CCHHS systems due to the 1115 Waiver and Meaningful Use requirements.

**TERMS OF REQUEST:**

This is a request to renew contract number H13-25-045 in the amount of \$711,976.14 for a three (3) year period from 06/01/2013 thru 05/31/2016.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO: *John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO: *Ram Raju*  
Ram Raju, M.D., Chief Executive Officer

**APPROVED**

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**10**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

**TONI PRECKWINKLE**

PRESIDENT

Cook County Board  
of Commissioners

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

## OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark, County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

April 25, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-25-045  
Commodity: Product/Service – Microsoft Software Support, Maintenance & Enhancements  
Department: HIS  
Term: 06/01/13 – 05/31/16

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: CDW Government LLC, Vernon Hills, IL  
Contract Amount: \$711,976.14

M/WBE	M/WBE Status	Participation	Certifying Agency
KBS Computer Services	MBE (6)	25% - Indirect	Cook County
Alta Packaging, Inc.	WBE	10% - Indirect	Cook County

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Bala Hota, M.D., Chief Medical Information Officer/Chief Information Officer Information Officer <i>BSH</i>	
<b>DATE:</b> 04/10/2013		<b>PRODUCT / SERVICE:</b> Product- Toner Cartridge for Lexmark Printers	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> MoreDirect, Inc. Boca Raton, FL.	
<b>ACCOUNT:</b> 890-361	<b>FISCAL IMPACT:</b> \$472,565.99	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 04/01/2013 thru 03/31/2014		<b>CONTRACT NUMBER:</b> H13-25-043	
<input checked="" type="checkbox"/> <b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO			
<input type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

A request for bids was initiated for the provision of Lexmark toner cartridges and Tallgrass Systems, Ltd was chosen by virtue of being the lowest bidder meeting all specifications and being responsive to the MBE/WBE ordinance. Contract# 09-72-93 was awarded by the CCHHS Board on 10/07/2009 for a period of 24 months beginning on 10/16/2009 and ending 10/15/2011. The total contract amount was \$854,516.50. On 11/17/2011, the contract was extended 12 months per authority of the Interim Director of Supply Chain Management from 10/16/2011 thru 10/15/2012.

### NEW PROPOSAL JUSTIFICATION:

The Health Information Systems Department is requesting approval to execute contract number H13-25-043 with a GPO vendor, MoreDirect, Inc. for the provision of Lexmark OEM and Remanufactured toner cartridges. This request is for a twelve (12) month period from 04/01/2013 thru 03/31/2014 in the amount of \$472,565.99.

### TERMS OF REQUEST:

This is a request to execute contract number H13-25-043 in the amount of \$472,565.99 for a period of twelve (12) months from 04/01/2013 thru 3/31/2014.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:

*John Cookinham*  
John Cookinham, Chief Financial Officer

CCHHS CEO:

*Ram Raju*  
Ram Raju, M.D., Chief Executive Officer

**APPROVED**

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

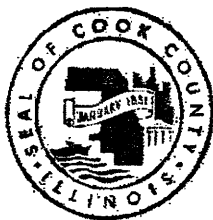
Request #

11

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011



**TONI PRECKWINKLE**

PRESIDENT

Cook County Board  
of Commissioners

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark, County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

April 24, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-25-043 / GPO  
Commodity: Product – Lexmark Toner Cartridges  
Department: HIS - CCHHS  
Term: Twelve (12) Months

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: More Direct, Inc., Boca Raton, FL  
Contract Amount: \$472,565.99

GPO Vendor Waiver Granted: There are other relevant factors making it impossible or economically infeasible to utilize MBE and/or WBE firms.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Gennadiy Voronov, M.D., Chairman, Department of Anesthesiology and Pain Management		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Executive Medical Director, Medical Director Stroger Hospital
<b>DATE:</b> 04/08/2013	<b>PRODUCT / SERVICE:</b> Product - Rechargeable Stimulator Implants	
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Medtronic, Minneapolis, MN	
<b>ACCOUNT:</b> 897-276	<b>FISCAL IMPACT:</b> \$300,000.00	<b>GRANT FUNDED /RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 05/01/2013 thru 04/30/2015		<b>CONTRACT NUMBER:</b> H13-73-042
<b>COMPETITIVE SELECTION METHODOLOGY:</b>		
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source / Preferred Provider		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

The Rechargeable Stimulator Implant is used for routine management of patients with acute/chronic pain problems. The current standard approach required utilization of multiple methods including implantation of neurostimulators.

### TERMS OF REQUEST:

This is a request to execute contract number H13-73-042 in the amount of \$300,000.00 for a twenty-four (24) month period from 05/01/2013 thru 04/30/2015.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:   
John Cookinham, Chief Financial Officer

CCHHS CEO:   
Ram Raju, M.D., Chief Executive Officer

# APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
12

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011



**TONI PRECKWINKLE**

PRESIDENT

Cook County Board  
of Commissioners

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

April 25, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-73-042 / CCHHS Preferred Provider  
Commodity: Supplies, Spinal Cord Stimulation Products  
Department: Anesthesiology & Pain Management – Stroger Hospital  
Term: Twenty-four (24) Months

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Provider process, this purchase did not require a competitive bid and based on CCHHS needs, the preferred provider has been found to be responsive.

Preferred Provider: Medtronic Neuromodulation, Minneapolis, MN  
Contract Amount: \$330,000.00

Preferred Provider Waiver Granted: There are other relevant factors making it impossible or economically infeasible to utilize MBE and/or WBE firms.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other preferred provider(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> David Lai, AIA, LEED AP, Director of Stroger Hospital Plant James DeLisa, System Director of Plant Operations, CCHHS			<b>EXECUTIVE SPONSOR:</b> Anthony Rajkumar, Chief Business Officer 		
<b>DATE:</b> 04/12/2013		<b>PRODUCT / SERVICE:</b> Service: Landscaping Maintenance			
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> A Safe Haven Foundation, Chicago, Illinois			
<b>ACCOUNT</b> 897-235	<b>FACILITY</b> Stroger Hospital	<b>FISCAL IMPACT</b> \$291,600.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A		
<b>CONTRACT PERIOD:</b> 04/01/2013 through 11/30/2014			<b>CONTRACT NUMBER:</b> H13-72-030		
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP				
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A				

**PRIOR CONTRACT HISTORY:**

Contract Number OMP H11-72-0033 was awarded by Supply Chain Management in the amount of \$83,510.00 for an eight (8) month period. On July 30, 2012, the contract was extended for an additional 4-month period by Supply Management to provide landscaping maintenance services for the Stroger Hospital campus, from 08/01/2012 through 11/30/2012.

**NEW PROPOSAL JUSTIFICATION:**

This request is to enter into a contract with A Safe Haven Foundation to provide landscaping maintenance services. A Safe Haven Foundation was chosen to continue to service Stroger Hospital through the RFP process. The organization has met all specified criteria and was the cost effective response.

**TERMS OF REQUEST:**

This is a request to execute Contract Number H13-72-030 in the amount of \$291,600.00 for landscaping maintenance services for the Stroger Hospital campus, from 04/01/2013 through 11/30/2014, for two growing seasons.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

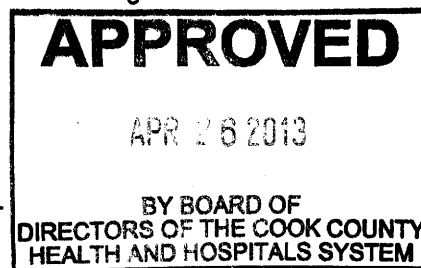
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:   
 John Cookinham, Chief Financial Officer

CCHHS CEO:   
 Ram Raju, M.D., Chief Executive Officer



**Request #**  
**13**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011





**TONI PRECKWINKLE**

PRESIDENT

**Cook County Board  
of Commissioners**

EARLEAN COLLINS

1st District

ROBERT STEELE

2nd District

JERRY BUTLER

3rd District

STANLEY MOORE

4th District

DEBORAH SIMS

5th District

JOAN PATRICIA MURPHY

6th District

JESUS G. GARCIA

7th District

EDWIN REYES

8th District

PETER N. SILVESTRI

9th District

BRIDGET GAINER

10th District

JOHN P. DALEY

11th District

JOHN A. FRITCHEY

12th District

LARRY SUFFREDIN

13th District

GREGG GOSLIN

14th District

TIMOTHY O. SCHNEIDER

15th District

JEFFREY R. TOBOLSKI

16th District

ELIZABETH ANN DOODY GORMAN

17th District

OFFICE OF CONTRACT COMPLIANCE

**JACQUELINE GOMEZ**

DIRECTOR

118 N. Clark, County Building, Room 1020 • Chicago, Illinois 60602 • (312) 603-5502

April 22, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-72-030  
Commodity: Service, Landscaping Maintenance  
Department: Buildings and Grounds – Stroger Hospital  
Term: 16 Months / Commencing: 04/01/13 – 11/30/14

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the service and/or supply goals of 25% MBE and 10% WBE participation.

Vendor: A Safe Haven Foundation, Chicago, IL (501(c)(3) Organization)  
Contract Amount: \$291,600.00

Waiver Granted: A Safe Haven Foundation has made good faith efforts to meet the MBE/WBE goals and utilize MBE/WBE firms in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>Sponsor:</b> Robert Cohen, M.D., Director of Pulmonary, Critical Care and Sleep Medicine CCHHS 		<b>Executive Sponsor:</b> <i>805 for CFagan 3/14/13</i> Claudia M. Fegan, M.D., Executive Medical Director / Medical Director Stroger Hospital	
<b>DATE:</b> 03/19/2013		<b>PRODUCT / SERVICE:</b> Product - Defibrillators	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Zoll Medical, Chelmsford, MA	
<b>Account</b> 7170897	<b>FISCAL IMPACT:</b> Stroger Hospital \$235,482.00	<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> N/A		<b>CONTRACT NUMBER:</b> H13-76-034	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source /Preferred Provider			

**PRIOR CONTRACT HISTORY:**

The Department of Pulmonary Critical Care Medicine utilized capital 2011 funding to purchase fifty defibrillators for use on the systems crash carts. These units were distributed throughout John H. Stroger Jr. Hospital; priority was given to the areas of greatest need.

**NEW PROPOSAL JUSTIFICATION:**

The crash cart defibrillators are an essential component of resuscitation equipment for patients who may develop arrhythmias or cardiac arrest. This request replaces and upgrades the defibrillator systems which have exceeded their useful life span and were installed when the hospital first opened. These replacement defibrillators will be placed throughout the Emergency Department, Critical Care Units, Telemetry Units, and patient care areas in Stroger Hospital. The Resuscitation Committee has requested that we standardize to the Zoll defibrillators. This is a request to purchase twenty-five (25) defibrillators.

**TERMS OF REQUEST:**

This is a request to execute contract H13-76-034 in the amount of \$235,482.00 as a one-time purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS:

CONTRACT COMPLIANCE MEMO:

CCHHS CCI/COO:

Jay Shannon, M.D., Chief of Clinical Integration/Interim Chief Operating Officer *Jay Shannon*

CCHHS CFO:

John Cookinham, Chief Financial Officer *John Cookinham*

CCHHS CEO:

Ram Raju, M.D., Chief Executive Officer *Ram Raju*

APPROVED

APR 26 2013

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

14

**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Carlson Collins  
Robert Steele  
Jerry Barber  
William M. Beavers  
Deborah Sims  
Joan P. Murphy  
Jesus G. Garcia  
Edwin Reyes  
Peter N. Silvestri

1<sup>st</sup> Dist.  
2<sup>nd</sup> Dist.  
3<sup>rd</sup> Dist.  
4<sup>th</sup> Dist.  
5<sup>th</sup> Dist.  
6<sup>th</sup> Dist.  
7<sup>th</sup> Dist.  
8<sup>th</sup> Dist.  
9<sup>th</sup> Dist.

Bridget Gainer  
John P. Daley  
John A. Fritschy  
Lawrence Stiffrodin  
Gregg Goslin  
Timothy O. Schneider  
Jeffrey R. Tobolski  
Elizabeth Ann Doody Gorman

10<sup>th</sup> Dist.  
11<sup>th</sup> Dist.  
12<sup>th</sup> Dist.  
13<sup>th</sup> Dist.  
14<sup>th</sup> Dist.  
15<sup>th</sup> Dist.  
16<sup>th</sup> Dist.  
17<sup>th</sup> Dist.



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE**

**JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-6502

April 12, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-76-034 / CCHHS Preferred Provider  
Commodity: Equipment – Defibrillators  
Department: Pulmonary – Stroger Hospital  
Term: One Time Purchase

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor process, this purchase did not require a competitive bid and based on CCHHS needs, the preferred vendor has been found to be responsive.

Preferred Provider: Zoll Medical Corporation, Chelmsford, MA  
Amount: \$234,482.00

Full Waiver Granted: Zoll Medical Corporation has made good faith efforts to meet the MBE/WBE goals and utilize MBE/WBE firms in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other Preferred Provider(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar



Printed on Recycled Paper

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Rhonda Yates, Director of Pharmacy Dr. Bala Hota, Chief Medical Information Officer/Chief Information Officer		<b>EXECUTIVE SPONSOR:</b> Jay Shannon, M.D., Chief of Clinical Integration/Interim Executive Director Shared Services	
<b>DATE:</b> 03/21/2013	<b>PRODUCT / SERVICE:</b> Service: Maintenance for Proprietary Pyxis Equipment		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> CareFusion Solutions, LLC San Diego, CA		
<b>ACCOUNT:</b> 890-637 CCHHS	<b>FISCAL IMPACT:</b> \$176,088.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 03/01/2013 thru 02/28/2014		<b>CONTRACT NUMBER:</b> H12-28-020	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source/Preferred Provider			

**PRIOR CONTRACT HISTORY:**

Contract number H12-73-024 was approved by the Cook County Health and Hospitals System Board on 08/09/2012 for a one year period from 03/01/2012 thru 02/28/2013. The contract was for maintenance and support services for the proprietary Pyxis equipment located at Stroger Hospital, Provident Hospital, Cermak Health Services and Oak Forest Health Center.

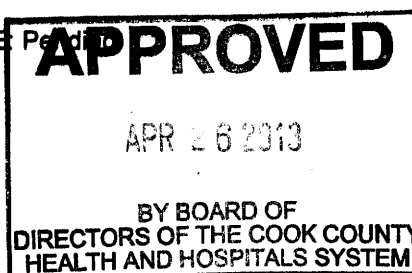
**NEW PROPOSAL JUSTIFICATION:**

This request is for the continued maintenance of the Pyxis drug dispensing equipment which resides on the nursing units of the facilities. The units store and control the dispensing of pharmaceuticals and narcotics. In order for drugs to be taken from these devices, a patient is required to have a pre-existing order except for specially designated drugs which are needed for emergencies. Nurses remove the drugs using their unique identification code according to regulatory guidelines. The annual maintenance fee for twelve (12) months is \$176,088.00.

**TERMS OF REQUEST:**

This is a request to execute contract number H12-28-020 in the amount of \$176,088.00 for a twelve (12) month period from 03/01/2013 thru 02/28/2014.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE



**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CBO: Anthony Rajkumar  
 Anthony Rajkumar, Chief Business Officer

CCHHS CFO: John Cookinham  
 John Cookinham, Chief Financial Officer

CCHHS CEO: Ram Raju  
 Ram Raju, M.D., Chief Executive Officer

**Request #**  
**15**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011

**THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE, PRESIDENT**

Earleen Collins  
Robert Steele  
Jury Butler  
William M. Beavers  
Dobesh Sims  
Joan P. Murphy  
James G. Garvin  
Edwin Reyes  
Peter M. Silvestri

1<sup>st</sup> Dist.  
2<sup>nd</sup> Dist.  
3<sup>rd</sup> Dist.  
4<sup>th</sup> Dist.  
5<sup>th</sup> Dist.  
6<sup>th</sup> Dist.  
7<sup>th</sup> Dist.  
8<sup>th</sup> Dist.  
9<sup>th</sup> Dist.

Bridget Gahner  
John P. Daley  
John A. Fritchey  
Lawrence Sullivan  
Gregg Goslin  
Timothy O. Schneider  
Jeffrey R. Tobolski  
Elizabeth Ann Doody Gorman

10<sup>th</sup> Dist.  
11<sup>th</sup> Dist.  
12<sup>th</sup> Dist.  
13<sup>th</sup> Dist.  
14<sup>th</sup> Dist.  
15<sup>th</sup> Dist.  
16<sup>th</sup> Dist.  
17<sup>th</sup> Dist.



**COUNTY OF COOK  
BUREAU OF FINANCE  
OFFICE OF CONTRACT COMPLIANCE  
JACQUELINE GOMEZ  
DIRECTOR**

County Building  
118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL: (312) 603-5502

April 17, 2013

Ms. Gina Besenhofer  
System Director Supply Chain Management  
Cook County Health & Hospitals System  
1900 W. Polk Street  
Chicago, Illinois 60612

Re: Contract No.: H13-28-020 / GPO  
Commodity: Service - Maintenance and Support Services for Proprietary Equipment (PYXIS)  
Department: Pharmacy - CCHHS  
Term: 12 Months

Dear Ms. Besenhofer:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance. In accordance with the CCHHS Preferred Vendor or GPO process, this purchase did not require a competitive bid and based on CCHHS needs, the GPO vendor has been found to be responsive.

GPO Vendor: CareFusion Solutions LLC, San Diego, CA  
Contract Amount: \$176,088.00

Waiver Granted: CareFusion Solutions LLC has made good faith efforts to meet the MBE/WBE goals and utilize MBE/WBE firms in accordance with the applicable participation.

The Office of Contract Compliance has been advised by CCHHS Purchasing that no other GPO vendor(s) are being recommended for award.

Sincerely,

Jacqueline Gomez  
Contract Compliance Director

JG/lar



Printed on Recycled Paper

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
April 19, 2013

ATTACHMENT #3

# **Cook County Health and Hospitals System**

## **Financial Statements**

**Year To Date March 31, 2013**

As of April 15, 2013

<b>Index</b>	<b>Page</b>
1. Mission Statement . . . . .	3
2. Attestation Statement . . . . .	4
3. Management Discussion and Analysis . . . . .	5 - 10
4. Combining Balance Sheet – Assets . . . . .	11
5. Combining Balance Sheet – Liabilities and Net Assets. . . .	12
6. Combining Income Statement . . . . .	13
7. Comparative Income Statements:	
Cook County Health Facilities (Consolidated) . . . . .	14
Stroger Hospital . . . . .	15
ACHN (Clinics) . . . . .	16
1115 Waiver . . . . .	17
Oak Forest Health Center . . . . .	18
Provident Hospital . . . . .	19
Bureau of Health . . . . .	20
Department of Public Health . . . . .	21
Cermak . . . . .	22
8. Disclosure Checklist . . . . .	23



## **COOK COUNTY HEALTH & HOSPITALS SYSTEM**

### **MISSION STATEMENT**

The Cook County Health and Hospitals System will deliver integrated health services with dignity and respect regardless of a patient's ability to pay; and,

Foster partnerships with other health providers and communities to enhance the health of the public; and,

Advocate for policies, which promote and protect the physical, mental and social well being of the people of Cook County.

Board of Directors  
Cook County Health and Hospitals System

The accompanying financial statements of Cook County Health and Hospitals System and the related Management's Discussion and Analysis for the month ended March 31, 2013 have been prepared by Management who is responsible for their presentation and disclosure. The statements have not been compiled, reviewed or audited by independent accountants.

CCHHS maintains an internal control structure designed to provide reasonable assurance that assets are safeguarded and that transactions are properly executed, recorded and summarized to produce reliable records and reports,

To the best of Management's knowledge and belief the statements were prepared in conformity with generally accepted accounting principles and governmental accounting standards using the accrual basis of accounting and are based on recorded transactions and Management's best estimates and judgment.

John Cookinham, Chief Financial Officer \_\_\_\_\_

Dorothy M. Loving, Executive Director of Finance \_\_\_\_\_

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **INTRODUCTION**

This discussion and analysis provides the readers of the monthly unaudited financial statements of the Cook County Health and Hospital System (CCHHS) with an overview of the financial activities for the month ended March 31, 2013. This discussion focuses on the significant financial issues and major financial activities during the current month. It should be read in conjunction with the accompanying financial statements of the CCHHS.

The CCHHS includes the following entities: John H. Stroger Jr. Hospital (JSH), Oak Forest Health Center (OFC) Provident Hospital (PHCC), the Department of Public Health (DPH), the Ambulatory and Community Health Network (ACHN), the Bureau of Health Services (BHS), CORE Center (for reporting purposes part of Stroger Hospital), and Cermak Health Services (CHS). Starting this fiscal year 2013, we have added the 1115 Waiver. Collectively, these entities provide primary, intermediate, acute, and tertiary medical care to patients, without regard to their ability to pay. The Bureau of Health Services oversees the operational, planning, and policy activities of the CCHHS.

The CCHHS is included in the reporting entity of the Cook County, Illinois, as an enterprise fund. As an enterprise fund, the CCHHS' financial statements are prepared using proprietary fund accounting that focuses on the determination of changes in net assets, financial position, and cash flows in a manner similar to private sector businesses. The financial statements are prepared on an accrual basis of accounting, which recognizes revenue when earned and expenses when incurred.

In 2008 the Cook County Health and Hospital System Board was created by the Cook County Board of Commissioners to provide independent oversight of health care operations, and in 2010 the Cook County Board of Commissioners voted to make the Cook County Health and Hospital System Board permanent.

In 2010 the Cook County Health and Hospital System Board and the Cook County Board of Commissioners approved Vision 2015 Strategic Plan, which outlines, over five years, restructuring CCHHS to deliver the best possible care for the vulnerable population of Cook County within the constraints of dollar resources available to the health system. This plan seeks to better allocate resources.

In 2012 the Cook County Health and Hospitals System and Cook County Board Officials collaborated to cut Medicaid costs, help county taxpayers, and transform Cook County's hospital system by jump-starting national health care reform in Cook County. In October, 2012 the federal government approved the 1115 Medicaid Waiver for Cook County, allowing CCHHS to enroll more than 115,000 individuals who will be eligible for Medicaid in 2014 into a Cook County network with no cost to the state of Illinois.

An 1115 Waiver allows the Cook County's Health System to early enroll certain uninsured patients into Medicaid. Specifically, these are patients who are not currently

eligible for Medicaid, but who will be eligible in 2014 under the Accountable Care Act. Many of these individuals are patients who already are being treated by our system without compensation. The Waiver is funded entirely by the federal government.

## **FINANCIAL HIGHLIGHTS (IN THOUSANDS)**

The Cook County Health and Hospitals System finished the four months with overall revenue of \$222,884 and overall expenses was \$315,219.

Net Patient revenue for the four months was \$126,339.

Net Patient revenue consists of all charges including automated contractual allowances and bad debt adjustments. Write-off of Bad Debt is a CCHHS Board approved policy.

Other revenue was \$1,579. Other revenue consists primarily of parking revenue.

## **Patient Accounts Receivable – BEPA System**

### General

As compared to November 30, 2012, Total Patient Accounts Receivable at the end of March-2013 reduced by 23 to 99 days. Additionally, there was a 4 day decrease in this figure, as compared to the previous month's figure.

Days of Revenue Outstanding measures the average number of days charges remain in accounts receivable after service has been rendered before collection activities have been completed, including charity care and bad debt write-offs. Days of Revenue Outstanding is measured in charges, not cash collections.

Days of Revenue Outstanding is a useful tool to measure collection efforts over time (i.e., whether this number is growing or decreasing). This number will be large due to the large number of Self-Pay patients CCHHS services and the processes CCHHS must complete before patient accounts are collected or written-off to bad debt. These processes include, but are not limited to, the following:

- Making an effort to attain third-party insurance coverage, including 1115 waiver and MANG applications;
- Processing charity care applications;
- Sending three (3) monthly statements before accounts are turned over to collections;
- Placing accounts bi-monthly with the collection agency; and
- Permitting patients to pay their account balances over time (time payment).

Total billed accounts fell by \$1.159M (0.4%) as compared to the November-2012 balance. As compared to the previous month, this figure increased by \$8.998M (3.2%) and has declined in eleven (11) out of the last fourteen (14) months. The overall decline

in this figure indicates an increasing number of accounts are completing the collection process, which includes charity care and bad debt write-offs.

The change in this figure does not translate dollar-for-dollar into actual cash receipts, as Medicaid pays CCHHS claims on a per-diem and Medicare pays CCHHS on the diagnosis, regardless of charges on the patient accounts. Additionally, charity care and bad debt write-offs will not result in actual cash collections. Finally, the reimbursement for 1115 Waiver patients is made through a per-member-per-month payment, not a claim-by-claim basis.

### **Inpatient Accounts Receivable – BEPA System**

#### **Discharged Not Final Billed**

Inpatient discharged but not final billed accounts at the end of March-2013 increased by \$0.233M (2.6%), as compared the November 30, 2012 balance and decreased by \$1.985M (18.0%), as compared to the previous month's balance. This indicates that more inpatient accounts are moving to a "Billed" status, as compared to the previous month.

The change in this figure does not translate dollar-for-dollar into actual cash receipts, as Medicaid pays CCHHS' claims on a per-diem and Medicare pays CCHHS' claims on the diagnosis, regardless of charges on the patient accounts. Additionally, charity care and bad debt write-offs are part of the collection process and will not result in actual cash collections. Finally, the reimbursement for 1115 Waiver patients is made through a per-member-per-month payment, not a claim-by-claim basis.

#### **Billed Inpatient Accounts**

Billed inpatient accounts at the end of March-2013 increased by \$10.640M (6.8%) as compared to the November 30, 2012 balance. This figure also grew by \$6.527M (4.1%) compared to the previous month's total.

The increase in this number indicates less accounts had the collection process completed than in the previous month and that fewer accounts are being removed from active accounts receivable. CCHHS' collection process includes charity care and bad debt write-offs.

The change in this figure does not translate dollar-for-dollar into actual cash receipts, as Medicaid pays on a per-diem and Medicare pays on the diagnosis, regardless of charges on the patient accounts. Additionally, charity care and bad debt write-offs will not result in actual cash collections. Finally, the reimbursement for 1115 Waiver patients is made through a per-member-per-month payment, not a claim-by-claim basis.

### **Outpatient Accounts Receivable – BEPA System**

#### **Unbilled Outpatient Accounts**

The balance of unbilled outpatient accounts increased by \$1.859M (10.7%) by the end of March-2013, as compared to the level of unbilled accounts as of November 30, 2012.

This balance, as of the end of this month, was \$1.265M (7.1%) larger than the previous month's balance. This indicates that fewer outpatient accounts are moving to a "Billed" status, as compared to the previous month.

The change in this figure does not translate dollar-for-dollar into actual cash receipts due to Medicaid's and Medicare's reimbursement configuration.

#### Billed Outpatient Accounts

The billed outpatient accounts receivable at the end of March-2013 fell by \$11.799M (8.5%) over the balance as of November 30, 2012. This figure is \$2.471M (2.0%) greater than last month's figure.

The growth in this figure indicates that fewer Out-Patient accounts had their collection and write-off related activities completed, as compared to the prior month.

The reduction of internal bill-holds from 20 days to 6 days will tend to cause a growth in the billed accounts receivable.

The change in this figure does not translate dollar-for-dollar into actual cash receipts due to Medicaid and Medicare's reimbursement configuration and to charity care and bad debt write-offs.

#### **Carelink Program Activities (Charity Care)**

The volume and dollar amounts written-off to charity care are as follows:

	Number of Accounts for March-2013	Value of Accounts for March-2013	Cumulative Number of Accounts Through March-2013	Cumulative Value of Accounts Through March-2013
In-Patient	611	\$ 9.082 M	2,387	\$ 32.385 M
Out-Patient	28,878	\$ 14.367 M	121,408	\$ 63.634 M
<b>Totals</b>	<b>29,489</b>	<b>\$ 23.449 M</b>	123,795	<b>\$ 96.019 M</b>

Operating Expenses at the end of four months was \$315.219M broken down as follows:

Salaries and Wages - \$169.352M

Benefits - \$46.417M

Supplies - \$30.801M.

Purchased Services, Rental, and Other - \$51.179M

Depreciation - \$11.317M

Utilities - \$2.197M

Insurance - \$3.957M.

Nonoperating Revenue was \$94.966M. The largest portions of this are attributed to sales tax in the amount of \$24.189M and property tax in the amount of \$26.933M. Sales tax revenues are recognized by CCHHS when earned; this occurs when the underlying sales transactions occur. The amount recorded as *Due from State of Illinois - Sales Tax* represents the amounts earned by CCHHS, however, the cash is not yet received from the state. There is a 3 months lag from the time of the underlying sales transaction to the receipt of funds.

Taxes collected for the Health to date have been fully credited to the Health Fund except as mentioned in the previous paragraph.

## **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis are intended to serve as an introduction to the CCHHS financial statements. CCHHS basic monthly unaudited financial statements are comprised of fund financial statements.

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The CCHHS, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Accounts Receivable Comparison Cook County Health and Hospitals System Fiscal Year 2013		December-2012 BEPA	January-2013 BEPA	February-2013 BEPA	March-2013 BEPA
<b>Inpatient</b>					
In-House	\$	10,694,624.53	\$ 14,197,840.36	\$ 17,083,585.46	\$ 16,412,265.48
Discharged Not Final Billed	\$	8,483,063.30	\$ 9,622,149.26	\$ 11,043,885.00	\$ 9,058,452.64
Billed	\$	153,028,241.07	\$ 154,871,251.62	\$ 160,358,506.05	\$ 166,885,757.25
<b>Total Inpatient Asccounts Receivable</b>	<b>\$</b>	<b>172,205,928.90</b>	<b>\$ 178,691,241.24</b>	<b>\$ 188,485,976.51</b>	<b>\$ 192,356,475.37</b>
<b>Outpatient</b>					
Unbilled	\$	18,351,510.68	\$ 19,430,163.88	\$ 17,924,674.17	\$ 19,189,961.92
Billed	\$	134,201,903.14	\$ 123,927,492.43	\$ 124,359,198.61	\$ 126,829,842.41
<b>Total Outpatient Accounts Receivable</b>	<b>\$</b>	<b>152,553,413.82</b>	<b>\$ 143,357,656.31</b>	<b>\$ 142,283,872.78</b>	<b>\$ 146,019,804.33</b>
<b>Combined Inpatient and Outpatient A/R</b>					
Unbilled	\$	37,529,198.51	\$ 43,250,153.50	\$ 46,052,144.63	\$ 44,660,680.04
Billed	\$	287,230,144.21	\$ 278,798,744.05	\$ 284,717,704.66	\$ 293,715,599.66
<b>Total IP and OP Accounts Receivable</b>	<b>\$</b>	<b>324,759,342.72</b>	<b>\$ 322,048,897.55</b>	<b>\$ 330,769,849.29</b>	<b>\$ 338,376,279.70</b>
<b>Average Daily Revenue</b>	<b>\$</b>	<b>2,797,555.00</b>	<b>\$ 2,957,056.00</b>	<b>\$ 3,222,942.00</b>	<b>\$ 3,416,191.00</b>
<b>Days of Revenue Outstanding</b>		<b>116</b>	<b>109</b>	<b>103</b>	<b>99</b>



**Cook County Health Facilities**  
**Combining Balance Sheet of General Funds (Unaudited)**  
**(In Thousands)**  
**March 31, 2013**

	Stroger Hospital	ACHN (Clinics)	1115 Waiver	Stroger. ACHN & 1115 Waiver	O F C (Oak Forest)	Provident Hospital	Bureau of Health	Hospitals Total	Dept of Public Health	Cermak	Intra-Activity Eliminations	Grand Total
<b>ASSETS</b>												
<b>CURRENT ASSETS:</b>												
Cash and cash equivalents:												
Cash in banks	1,389	1		1,390	104	192		1,686				1,686
Cash held by Cook Co Treas	577,342			577,342	84,525	144,009		805,876	122,833		(928,709)	
Due from working cash fund	60,245	34,607		94,852				94,852			(54,586)	40,266
Total cash & cash equivalent	638,976	34,608		673,584	84,629	144,201		902,414	122,833		(983,295)	41,953
Property taxes receivable:												
Tax levy - current year	9,350	11,020		20,370	1,221	1,668	944	24,202	2,689			26,892
Tax levy - prior year	20,152	23,785		43,937	3,760	3,580	2,041	53,317	5,770			59,088
Total property taxes rec	29,502	34,805		64,307	4,980	5,248	2,985	77,520	8,460			85,980
Receivables:												
Patient AR-net of allowances	44,146			44,146	69	4,499		48,714				48,714
Third-party settlements	541			541				541				541
Other receivables	531	11		542	0	55	0	597		1		598
Due from State - sales taxes	4,089	4,505		8,594	1,212	1,973	392	12,170	1,657	3,393		17,220
Total receivables	49,308	4,516		53,823	1,280	6,527	392	62,022	1,657	3,394		67,073
Inventories	649			649	121	766		1,537		873		2,409
TOTAL CURRENT ASSETS	718,434	73,929		792,363	91,011	156,742	3,376	1,043,493	132,949	4,267	(983,295)	197,415
CAPITAL ASSETS:												
Depreciable assets - net	360,608	6,156		366,764	24,526	21,388	13,908	426,586	2,040	688		429,314
TOTAL ASSETS	1,079,042	80,085		1,159,128	115,537	178,131	17,284	1,470,079	134,989	4,955	(983,295)	626,729

**Cook County Health Facilities**  
**Combining Balance Sheet of General Funds (Unaudited)**  
**(In Thousands)**  
**March 31, 2013**

	Stroger Hospital	ACHN (Clinics)	1115 Waiver	Stroger. ACHN & 1115 Waiver	O F C (Oak Forest)	Provident Hospital	Bureau of Health	Hospitals Total	Dept of Public Health	Cermak	Intra-Activity Eliminations	Grand Total
<b>LIABILITIES &amp; NET POSITION</b>												
<b>CURRENT LIABILITIES:</b>												
Due to Cook County Treasurer		116,711	1,061	117,772			805,977	923,750		59,545	(983,295)	
Accounts payable	16,127	541	1,852	18,521	221	1,879	20,071	40,693	740	206		41,638
Accrued salaries, wages, & other liabilities	6,990	962	(3)	7,950	151	709	1,027	9,837	1	940		10,778
Compensated absences	27,908	3,669		31,577	508	3,256	3,780	39,121	1,113	2,648		42,882
Deferred revenues	61,871			61,871		12,627		74,498				74,498
Third-party settlements					5	64		69				69
Due to others					11			11				11
Interacct payable (receivabl)	(1,211)	148,846	778	148,413	(2,153)	34,506	(188,601)	(7,835)	(59)	7,894		
<b>TOTAL CURRENT LIABILITIES</b>	<b>111,686</b>	<b>270,730</b>	<b>3,688</b>	<b>386,103</b>	<b>(1,257)</b>	<b>53,041</b>	<b>642,255</b>	<b>1,080,144</b>	<b>1,796</b>	<b>71,232</b>	<b>(983,295)</b>	<b>169,877</b>
<b>LONG-TERM LIABILITIES:</b>												
Reserve-tax objection suits	5,115	3,054		8,170	1,222	1,571	296	11,259	1,300			12,559
<b>TOTAL LIABILITIES</b>	<b>116,801</b>	<b>273,784</b>	<b>3,688</b>	<b>394,273</b>	<b>(35)</b>	<b>54,613</b>	<b>642,552</b>	<b>1,091,403</b>	<b>3,096</b>	<b>71,232</b>	<b>(983,295)</b>	<b>182,436</b>
<b>NET POSITION:</b>												
Investment in capital assets	360,608	6,156		366,764	24,526	21,388	13,908	426,586	2,040	688		429,314
Beginning balance	664,733	(246,778)	(389)	417,567	90,594	103,310	(587,952)	23,519	126,907	(54,429)		95,997
Bond depreciation	7,656	283		7,939	851	647	1,738	11,174	72	70		11,317
Excess revenue (expenses)	(70,756)	46,640	(3,299)	(27,416)	(399)	(1,826)	(52,961)	(82,603)	2,874	(12,607)		(92,335)
Ending balance	962,241	(193,699)	(3,688)	764,855	115,571	123,518	(625,267)	378,677	131,894	(66,277)		444,293
<b>TOTAL LIABILITIES &amp; NET POSITION</b>	<b>1,079,042</b>	<b>80,085</b>		<b>1,159,128</b>	<b>115,537</b>	<b>178,131</b>	<b>17,284</b>	<b>1,470,079</b>	<b>134,989</b>	<b>4,955</b>	<b>(983,295)</b>	<b>626,729</b>

**Cook County Health Facilities**  
**Combining Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**March 31, 2013**

	Stroger Hospital	ACHN (Clinics)	1115 Waiver	Stroger. ACHN & 1115 Waiver	O F C (Oak Forest)	Provident Hospital	Bureau of Health	Hospitals Total	Dept of Public Health	Cermak	Grand Total
REVENUE:											
Net patient service revenue	72,779	45,462		118,240	3	8,096		126,339			126,339
Other revenue	1,082	256		1,337	122	27		1,487	91	1	1,579
Total Revenue:	73,860	45,717		119,578	125	8,123		127,826	91	1	127,918
OPERATING EXPENSES:											
Salaries and wages	108,004	14,899	346	123,249	2,550	11,028	15,711	152,538	3,344	13,470	169,352
Employee benefits	28,696	4,221	3	32,920	1,397	3,251	4,199	41,767	1,231	3,419	46,417
Supplies	12,077	3,991		16,068	183	265	13,106	29,622	24	1,155	30,801
Purchased svs, rental & other	21,313	1,681	2,950	25,944	352	2,557	21,400	50,254	451	474	51,179
Depreciation	7,656	283		7,939	851	647	1,738	11,174	72	70	11,317
Utilities	1,286	30		1,316	267	221	386	2,190	7		2,197
Insurance expense	2,228	574		2,802	212	266	305	3,585	89	284	3,957
TOTAL OPERATING EXPENSES	181,261	25,678	3,299	210,238	5,811	18,235	56,846	291,129	5,218	18,872	315,219
GAIN (LOSS) FROM OPERATIONS	(107,400)	20,040	(3,299)	(90,660)	(5,686)	(10,112)	(56,846)	(163,303)	(5,127)	(18,872)	(187,301)
NONOPERATING REVENUE:											
Property taxes	9,380	11,056		20,436	1,226	1,655	947	24,264	2,669		26,933
Cigarette taxes	8,746	6,789		15,535	1,946	2,338	623	20,442	2,312		22,754
Sales taxes	5,744	6,328		12,072	1,702	2,771	550	17,096	2,327	4,766	24,189
Other tobacco product taxes	530	467		997	113	130	42	1,282	143		1,425
Interest income	2	0		2	0	0	0	2	0	0	2
Retirement plan contribution	12,242	1,959		14,201	299	1,391	1,722	17,614	549	1,498	19,662
TOTAL NONOPERATING REVENUE	36,644	26,600		63,244	5,286	8,285	3,884	80,700	8,001	6,265	94,966
INCOME (LOSS)	(70,756)	46,640	(3,299)	(27,416)	(399)	(1,826)	(52,961)	(82,603)	2,874	(12,607)	(92,335)

Note: The above accounts (i.e., Inventory, Supplies Expense, etc.) affected by the implementation and installation of the Lawson Inventory/Accounts Payable module, by the Supply Chain Management group, do not have correct year-to-date balances starting the month of January 2013; related transactions are still in contention and in the process of getting management approval for posting onto the Lawson general ledger system.

**Cook County Health Facilities**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue	95,109	31,231	126,339
Other revenue	1,074	505	1,579
Total Revenue	<u>96,183</u>	<u>31,735</u>	<u>127,918</u>
OPERATING EXPENSES:			
Salaries and wages	127,744	41,608	169,352
Employee benefits	35,447	10,970	46,417
Supplies	22,004	8,797	30,801
Purchased svcs, rental & other	37,041	14,138	51,179
Depreciation	8,488	2,829	11,317
Utilities	1,221	975	2,197
Insurance expense	2,985	972	3,957
TOTAL OPERATING EXPENSES	<u>234,930</u>	<u>80,289</u>	<u>315,219</u>
GAIN (LOSS) FROM OPERATIONS	<u>(138,747)</u>	<u>(48,554)</u>	<u>(187,301)</u>
NONOPERATING REVENUE:			
Property taxes	20,332	6,601	26,933
Cigarette taxes	14,848	7,907	22,754
Sales taxes	17,220	6,969	24,189
Other tobacco product taxes	668	757	1,425
Interest income	2	1	2
Retirement plan contribution	14,746	4,915	19,662
TOTAL NONOPERATING REVENUE	<u>67,816</u>	<u>27,150</u>	<u>94,966</u>
NET INCOME (LOSS)	<u>(70,931)</u>	<u>(21,404)</u>	<u>(92,335)</u>

**Stroger Hospital**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue	56,129	16,649	72,779
Other revenue	699	383	1,082
Total Revenue	<u>56,828</u>	<u>17,032</u>	<u>73,860</u>
OPERATING EXPENSES:			
Salaries and wages	81,307	26,697	108,004
Employee benefits	21,926	6,770	28,696
Supplies	9,778	2,299	12,077
Purchased svcs, rental & other	16,772	4,541	21,313
Depreciation	5,742	1,914	7,656
Utilities	716	570	1,286
Insurance expense	1,671	557	2,228
TOTAL OPERATING EXPENSES	<u>137,913</u>	<u>43,348</u>	<u>181,261</u>
GAIN (LOSS) FROM OPERATIONS	<u>(81,085)</u>	<u>(26,316)</u>	<u>(107,400)</u>
NONOPERATING REVENUE:			
Property taxes	7,084	2,296	9,380
Cigarette taxes	6,049	2,696	8,746
Sales taxes	4,089	1,655	5,744
Other tobacco product taxes	272	258	530
Interest income	2	0	2
Retirement plan contribution	9,181	3,060	12,242
TOTAL NONOPERATING REVENUE	<u>26,678</u>	<u>9,966</u>	<u>36,644</u>
NET INCOME (LOSS)	<u>(54,407)</u>	<u>(16,349)</u>	<u>(70,756)</u>

**ACHN (Clinics)**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue	33,180	12,282	45,462
Other revenue	190	65	256
Total Revenue	<u>33,370</u>	<u>12,347</u>	<u>45,717</u>
OPERATING EXPENSES:			
Salaries and wages	11,118	3,781	14,899
Employee benefits	3,218	1,002	4,221
Supplies	2,517	1,473	3,991
Purchased svcs, rental & other	558	1,122	1,681
Depreciation	212	71	283
Utilities	10	19	30
Insurance expense	431	142	574
TOTAL OPERATING EXPENSES	<u>18,066</u>	<u>7,612</u>	<u>25,678</u>
GAIN (LOSS) FROM OPERATIONS	<u>15,304</u>	<u>4,735</u>	<u>20,040</u>
NONOPERATING REVENUE:			
Property taxes	8,351	2,706	11,056
Cigarette taxes	3,610	3,179	6,789
Sales taxes	4,505	1,823	6,328
Other tobacco product taxes	162	304	467
Interest income	0	0	0
Retirement plan contribution	1,470	490	1,959
TOTAL NONOPERATING REVENUE	<u>18,098</u>	<u>8,502</u>	<u>26,600</u>
NET INCOME (LOSS)	<u>33,402</u>	<u>13,238</u>	<u>46,640</u>

**1115 Waiver**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue			
Other revenue			
Total Revenue			
OPERATING EXPENSES:			
Salaries and wages	157	188	346
Employee benefits	2	1	3
Supplies			
Purchased svcs, rental & other	752	2,198	2,950
Depreciation			
Utilities			
Insurance expense			
TOTAL OPERATING EXPENSES	912	2,387	3,299
GAIN (LOSS) FROM OPERATIONS	(912)	(2,387)	(3,299)
NONOPERATING REVENUE:			
Property taxes			
Cigarette taxes			
Sales taxes			
Interest income			
Retirement plan contribution			
TOTAL NONOPERATING REVENUE			
NET INCOME (LOSS)	(912)	(2,387)	(3,299)

**Oak Forest Health Center**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
<b>REVENUE:</b>			
Net patient service revenue	3	0	3
Other revenue	92	30	122
Total Revenue	95	30	125
<b>OPERATING EXPENSES:</b>			
Salaries and wages	2,137	413	2,550
Employee benefits	1,056	340	1,397
Supplies	109	73	183
Purchased svcs, rental & other	240	112	352
Depreciation	639	213	851
Utilities	125	141	267
Insurance expense	175	37	212
TOTAL OPERATING EXPENSES	4,482	1,329	5,811
GAIN (LOSS) FROM OPERATIONS	(4,387)	(1,299)	(5,686)
<b>NONOPERATING REVENUE:</b>			
Property taxes	929	297	1,226
Cigarette taxes	1,444	502	1,946
Sales taxes	1,212	490	1,702
Other tobacco product taxes	65	48	113
Interest income	0	0	0
Retirement plan contribution	224	75	299
TOTAL NONOPERATING REVENUE	3,874	1,413	5,286
NET INCOME (LOSS)	(513)	114	(399)

Notes:

Patient revenue for Oak Forest are recorded in Stroger Hospital and/or Ambulatory Clinics.



**Provident Hospital**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue	5,797	2,299	8,096
Other revenue	9	18	27
Total Revenue	<u>5,806</u>	<u>2,317</u>	<u>8,123</u>
OPERATING EXPENSES:			
Salaries and wages	9,239	1,789	11,028
Employee benefits	2,493	759	3,251
Supplies	216	49	265
Purchased svcs, rental & other	1,812	745	2,557
Depreciation	485	162	647
Utilities	108	113	221
Insurance expense	200	67	266
TOTAL OPERATING EXPENSES	<u>14,552</u>	<u>3,683</u>	<u>18,235</u>
GAIN (LOSS) FROM OPERATIONS	<u>(8,746)</u>	<u>(1,366)</u>	<u>(10,112)</u>
NONOPERATING REVENUE:			
Property taxes	1,245	409	1,655
Cigarette taxes	1,857	481	2,338
Sales taxes	1,973	798	2,771
Other tobacco product taxes	84		130
Interest income	0	0	0
Retirement plan contribution	1,044	348	1,391
TOTAL NONOPERATING REVENUE	<u>6,202</u>	<u>2,037</u>	<u>8,285</u>
NET INCOME (LOSS)	<u>(2,544)</u>	<u>671</u>	<u>(1,826)</u>

**Bureau of Health**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue			
Other revenue			
Total Revenue			
OPERATING EXPENSES:			
Salaries and wages	11,465	4,246	15,711
Employee benefits	3,201	998	4,199
Supplies	8,224	4,882	13,106
Purchased svcs, rental & other	16,258	5,142	21,400
Depreciation	1,303	434	1,738
Utilities	257		386
Insurance expense	229	76	305
TOTAL OPERATING EXPENSES	40,938	15,779	56,846
GAIN (LOSS) FROM OPERATIONS	(40,938)	(15,779)	(56,846)
NONOPERATING REVENUE:			
Property taxes	715	232	947
Cigarette taxes	351	272	623
Sales taxes	392	159	550
Other tobacco product taxes	16		42
Interest income	0	0	0
Retirement plan contribution	1,292	431	1,722
TOTAL NONOPERATING REVENUE	2,765	1,093	3,884
NET INCOME (LOSS)	(38,173)	(14,686)	(52,961)

**Dept of Public Health**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue			
Other revenue	83	8	91
Total Revenue	83	8	91
OPERATING EXPENSES:			
Salaries and wages	2,523	821	3,344
Employee benefits	937	294	1,231
Supplies	16	8	24
Purchased svcs, rental & other	355	96	451
Depreciation	54	18	72
Utilities	3	4	7
Insurance expense	66	22	89
TOTAL OPERATING EXPENSES	3,955	1,263	5,218
GAIN (LOSS) FROM OPERATIONS	(3,872)	(1,255)	(5,127)
NONOPERATING REVENUE:			
Property taxes	2,009	660	2,669
Cigarette taxes	1,536	776	2,312
Sales taxes	1,657	670	2,327
Other tobacco product taxes	69	74	143
Interest income	0	0	0
Retirement plan contribution	412	137	549
TOTAL NONOPERATING REVENUE	5,683	2,318	8,001
NET INCOME (LOSS)	1,810	1,064	2,874

**Cermak**  
**Comparative Income Statement of General Funds (Unaudited)**  
**(In Thousands)**  
**Year to Date March 31, 2013**

	<u>February 28, 2013</u>	<u>Inc (Dec)</u>	<u>March 31, 2013</u>
REVENUE:			
Net patient service revenue			
Other revenue	0	0	1
Total Revenue	0	0	1
OPERATING EXPENSES:			
Salaries and wages	9,798	3,672	13,470
Employee benefits	2,612	806	3,419
Supplies	1,144	11	1,155
Purchased svs, rental & other	293	181	474
Depreciation	53	18	70
Utilities			
Insurance expense	213	71	284
TOTAL OPERATING EXPENSES	14,113	4,759	18,872
GAIN (LOSS) FROM OPERATIONS	(14,113)	(4,759)	(18,872)
NONOPERATING REVENUE:			
Sales taxes	3,393	1,373	4,766
Interest income	0	0	0
Retirement plan contribution	1,124	375	1,498
TOTAL NONOPERATING REVENUE	4,517	1,748	6,265
NET INCOME (LOSS)	(9,596)	(3,011)	(12,607)

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
**FINANCIAL STATEMENT DISCLOSURE CHECKLIST**

Fiscal Year 2013

**OBJECTIVE:**

The object of this checklist is to help determine if the form and contents of the financial statements are in conformity with the accounting standards applicable to financial statement basis of accounting.

**DISCLOSURE PRINCIPLES:**

**Note:** Management can comply with a disclosure principle by making disclosure in body of financial statements or in the notes accompanying the financial statements. In a compilation engagement, management's election to omit substantially all disclosures applies to all disclosure principles in GAAP financial statements.

	Yes, N/A, No?	If no, state reason (immaterial, estimated, etc.)
<b>FINANCIAL STATEMENT REFERENCES:</b>		
1. Do the financial statements reference footnotes (MD&A) or selected information?	Yes	
<b>GENERAL DISCLOSURES:</b>		
<b><u>A. Estimates:</u></b>		
1. General disclosure about use of estimates (MD&A)?	Yes	
2. Disclosure of possible changes in estimates?	Yes	
<b><u>B. Vulnerabilities do to concentrations in following areas disclosed?:</u></b>		
1. Customers?	Yes	
2. Suppliers?	Yes	
3. Lenders?	Yes	
4. Products?	Yes	
5. Supply of materials, labor or supplies?	Yes	
6. Location of assets in geographic area?	Yes	
<b><u>C. Related parties (FASB 57):</u></b>		
1. Known common control and economic dependency disclosure?	Yes	
2. Known transactions with related parties disclosed?	Yes	
<b><u>OTHER DISCLOSURE AREAS TO BE CONSIDERED:</u></b>		
1. Method of consolidations?	Yes	
2. Accounting changes including changes in GAAP and in estimates?	Yes	
3. Business combinations?	Yes	
4. Discontinues operations?	Yes	
5. Going concern?	Yes	

**COMMENTS:**

---

---

---

---

Completed by \_\_\_\_\_  
Reviewed by \_\_\_\_\_

Date \_\_\_\_\_  
Date \_\_\_\_\_

**Cook County Health and Hospitals System**

**Financial Operations and Statistical Reports**  
**(Non GAAP)**

**For the Month Ended March 31, 2013**

<b>Index</b>	<b>Page</b>
1. Actual vs. Budget – Cash Receipts . . . . .	3-5
2. Actual vs. Budget – Expenses per Adjusted Patient Days .	6
3. Payer Mix . . . . .	7 - 9
4. Utilization Factors . . . . .	10 -13
5. Case Mix . . . . .	14

## \*\*\*Final Cash Report\*\*\*

For the Month March-2013				Cumulative Cash Summary Through March-2013			
	Actual	Budget	Variance		Actual	Budget	Variance
<b>SHCC</b>				<b>SHCC</b>			
Medicare	\$ 4,591,611	\$ 4,243,399	\$ 348,212	Medicare	\$ 17,233,882	\$ 16,562,944	\$ 670,938
Medicaid	9,408,119	9,861,380	(453,261)	Medicaid	34,930,364	41,910,865	(6,980,501)
Other	1,709,547	1,659,804	49,743	Other	8,946,511	6,478,590	2,467,921
Physician Billing	695,637	948,933	(253,296)	Physician Billing	2,772,916	3,782,712	(1,009,796)
Medicaid Retroactive Payment	-	-	-	Medicaid Retroactive Payment	-	-	-
UPL Medicaid Payment	-	-	-	UPL Medicaid Payment	3,045,362	-	3,045,362
Vendor Payments From Revenue				Vendor Payments From Revenue			
Pharmacy Billing	-	-	-	Pharmacy Billing	-	-	-
Collection Agency	-	-	-	Collection Agency	(61,992)	-	(61,992)
Revenue Enhancement	-	-	-	Revenue Enhancement	-	-	-
Physician Billing Refunds	(12,015)	-	(12,015)	Physician Billing Refunds	(22,753)	-	(22,753)
Meaningful Use	-	646,471	(646,471)	Meaningful Use	6,394,088	2,523,322	3,870,766
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver - Capitation	-	-	-	Waiver - Capitation	-	-	-
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver -	-	-	-	Waiver -	-	-	-
Administrative Fees	388,843	-	388,843	Administrative Fees	388,843	-	388,843
Physician Contract Payments	96	81,230	(81,134)	Physician Contract Payments	240,096	317,059	(76,963)
Physician Contract Revenues	-	-	-	Physician Contract Revenues	26,465	-	26,465
<b>Totals</b>	<b>\$ 16,781,838</b>	<b>\$ 17,441,217</b>	<b>\$ (659,379)</b>	<b>Totals</b>	<b>\$ 73,893,782</b>	<b>\$ 71,575,492</b>	<b>\$ 2,318,290</b>
<b>PHCC</b>				<b>PHCC</b>			
Medicare	\$ (72,785)	\$ 219,708	\$ (292,493)	Medicare	\$ 462,804	\$ 857,570	\$ (394,766)
Medicaid	611,876	416,047	195,829	Medicaid	2,067,716	1,768,200	299,516
Other	64,683	103,848	(39,165)	Other	391,602	405,342	(13,740)
Physician Billing	67,225	43,177	24,048	Physician Billing	268,856	172,117	96,739
Medicaid Retroactive Payment	-	-	-	Medicaid Retroactive Payment	-	-	-
UPL Medicaid Payment	-	-	-	UPL Medicaid Payment	1,032,208	-	1,032,208
Vendor Payments From Revenue				Vendor Payments From Revenue			
Pharmacy Billing	(3,124)	-	(3,124)	Pharmacy Billing	(12,567)	-	(12,567)
Collection Agency	(374)	-	(374)	Collection Agency	(1,972)	-	(1,972)
Revenue Enhancement	-	-	-	Revenue Enhancement	-	-	-
Physician Billing Refunds	-	-	-	Physician Billing Refunds	-	-	-
Meaningful Use	1,098,124	92,567	1,005,557	Meaningful Use	1,799,956	361,309	1,438,647
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver - Capitation	-	-	-	Waiver - Capitation	-	-	-
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver -	-	-	-	Waiver -	-	-	-
Administrative Fees	-	-	-	Administrative Fees	-	-	-
Physician Contract Payments	-	-	-	Physician Contract Payments	-	-	-
Physician Contract Revenues	-	-	-	Physician Contract Revenues	-	-	-
<b>Totals</b>	<b>\$ 1,765,625</b>	<b>\$ 875,347</b>	<b>\$ 890,278</b>	<b>Totals</b>	<b>\$ 6,008,603</b>	<b>\$ 3,564,538</b>	<b>\$ 2,444,065</b>
<b>OFHC</b>				<b>OFHC</b>			
Medicare	\$ 11,565	\$ 26,092	\$ (14,527)	Medicare	\$ 33,054	\$ 101,843	\$ (68,789)
Medicaid	226,970	125,531	101,439	Medicaid	666,760	533,507	133,253
Other	56,004	39,817	16,187	Other	162,867	155,415	7,452
Physician Billing	27,121	12,050	15,071	Physician Billing	102,465	48,035	54,430
Medicaid Retroactive Payment	-	-	-	Medicaid Retroactive Payment	-	-	-
UPL Medicaid Payment	-	-	-	UPL Medicaid Payment	925,566	-	925,566
Vendor Payments From Revenue				Vendor Payments From Revenue			
Pharmacy Billing	-	-	-	Pharmacy Billing	-	-	-
Collection Agency	(371)	-	(371)	Collection Agency	(863)	-	(863)
Revenue Enhancement	-	-	-	Revenue Enhancement	-	-	-
Physician Billing Refunds	-	-	-	Physician Billing Refunds	-	-	-
Meaningful Use	-	-	-	Meaningful Use	-	-	-
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver - Capitation	-	-	-	Waiver - Capitation	-	-	-
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver -	-	-	-	Waiver -	-	-	-
Administrative Fees	-	-	-	Administrative Fees	-	-	-
Physician Contract Payments	-	-	-	Physician Contract Payments	-	-	-
Physician Contract Revenues	-	-	-	Physician Contract Revenues	-	-	-
<b>Totals</b>	<b>\$ 321,289</b>	<b>\$ 203,490</b>	<b>\$ 117,799</b>	<b>Totals</b>	<b>\$ 1,889,849</b>	<b>\$ 838,800</b>	<b>\$ 1,051,049</b>
<b>SYSTEM</b>				<b>SYSTEM</b>			
Medicare	\$ 4,530,391	\$ 4,489,199	\$ 41,192	Medicare	\$ 17,729,740	\$ 17,522,357	\$ 207,383
Medicaid	10,246,965	10,402,958	(155,993)	Medicaid	37,664,840	44,212,572	(6,547,732)
Other	1,830,234	1,803,469	26,765	Other	9,500,980	7,039,347	2,461,633
Physician Billing	789,983	1,004,160	(214,177)	Physician Billing	3,144,237	4,002,864	(858,627)
Medicaid Retroactive Payment	-	-	-	Medicaid Retroactive Payment	-	-	-
UPL Medicaid Payment	-	-	-	UPL Medicaid Payment	5,003,136	-	5,003,136
Vendor Payments From Revenue				Vendor Payments From Revenue			
Pharmacy Billing	(3,124)	-	(3,124)	Pharmacy Billing	(12,567)	-	(12,567)
Collection Agency	(745)	-	(745)	Collection Agency	(64,827)	-	(64,827)
Revenue Enhancement	-	-	-	Revenue Enhancement	-	-	-
Physician Billing Refunds	(12,015)	-	(12,015)	Physician Billing Refunds	(22,753)	-	(22,753)
Physician Contract Payments	96	81,230	(81,134)	Physician Contract Payments	240,096	317,059	(76,963)
Physician Contract Revenues	-	-	-	Physician Contract Revenues	26,465	-	26,465
Meaningful Use	1,098,124	739,038	359,086	Meaningful Use	8,194,044	2,884,631	5,309,413
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver - Capitation	-	-	-	Waiver - Capitation	-	-	-
CountyCare / 1115	-	-	-	CountyCare / 1115	-	-	-
Waiver -	-	-	-	Waiver -	-	-	-
Administrative Fees	388,843	-	388,843	Administrative Fees	388,843	-	388,843
DSH	13,528,186	12,567,309	960,877	DSH	52,190,990	50,269,236	1,921,754
Retro-Active DSH	-	-	-	Retro-Active DSH	-	-	-
BIPA	-	-	-	BIPA	150,000	-	150,000
Medicaid Malpractice Retro	-	-	-	Medicaid Malpractice Retro	-	-	-
<b>Totals</b>	<b>\$ 32,396,938</b>	<b>\$ 31,087,363</b>	<b>\$ 1,309,575</b>	<b>Totals</b>	<b>\$ 134,133,224</b>	<b>\$ 126,248,066</b>	<b>\$ 7,885,158</b>

The Medicaid fee-for-service revenue through the IGT covers the period beginning week ended 02/20/13 - 03/13/13 .

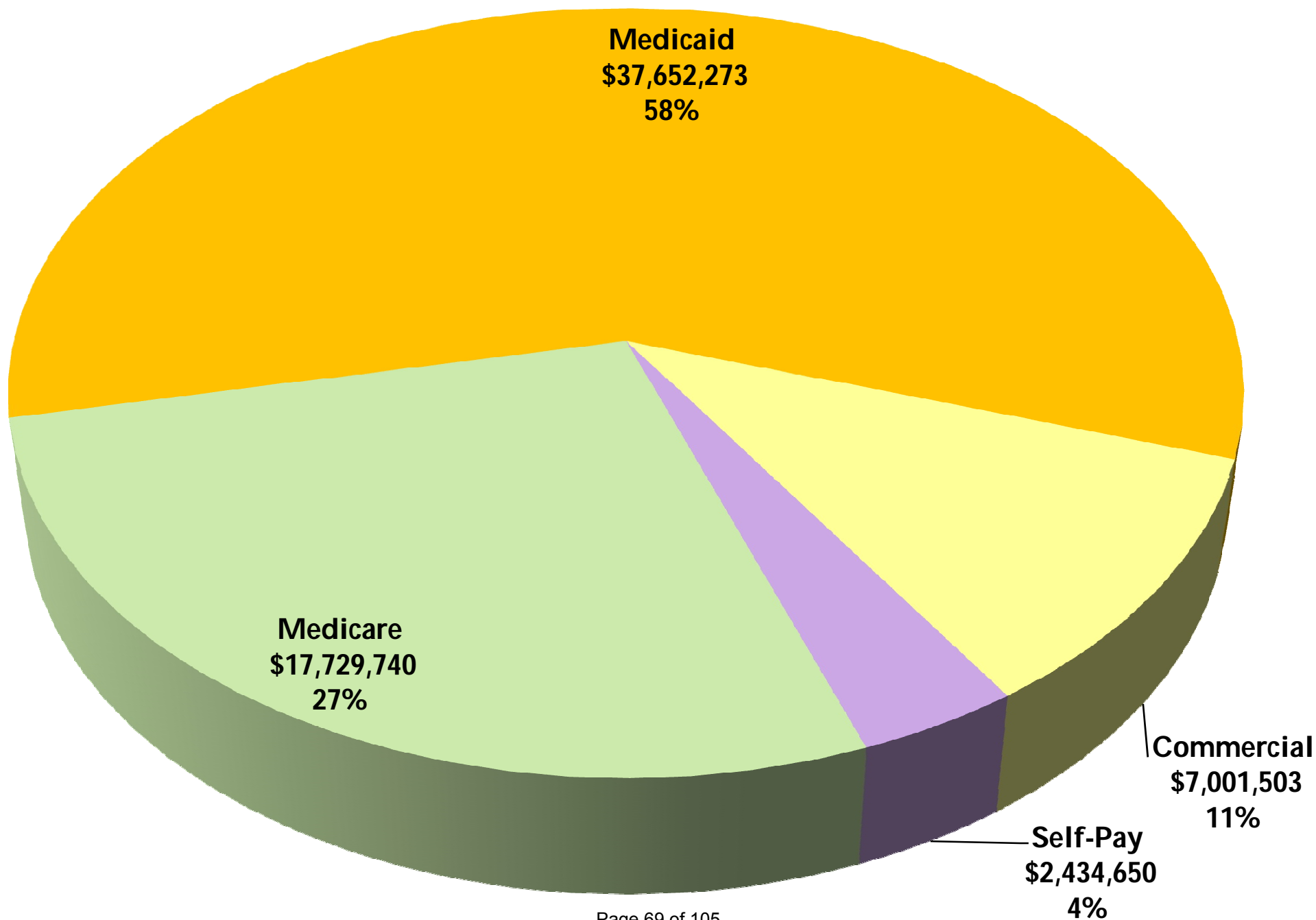
Vendor Payments From Revenue are payments out of revenue posted by the County Comptroller. Pharmacy Billing and Revenue Enhancement payments are reductions to Medicaid revenue. Collection Agency payments are reductions to Self-Pay (Other) revenue. Physician Billing payments include refunds processed by CCHHS. Included in the "Revenue Enhancement" totals are payments to the state for supplemental workers hired to help clear the Medicaid backlog.

The Meaningful Use budget is spread over 12 months, as it is not known in which month this payment will be received. Meaningful Use includes both the Medicare and Medicaid portions.

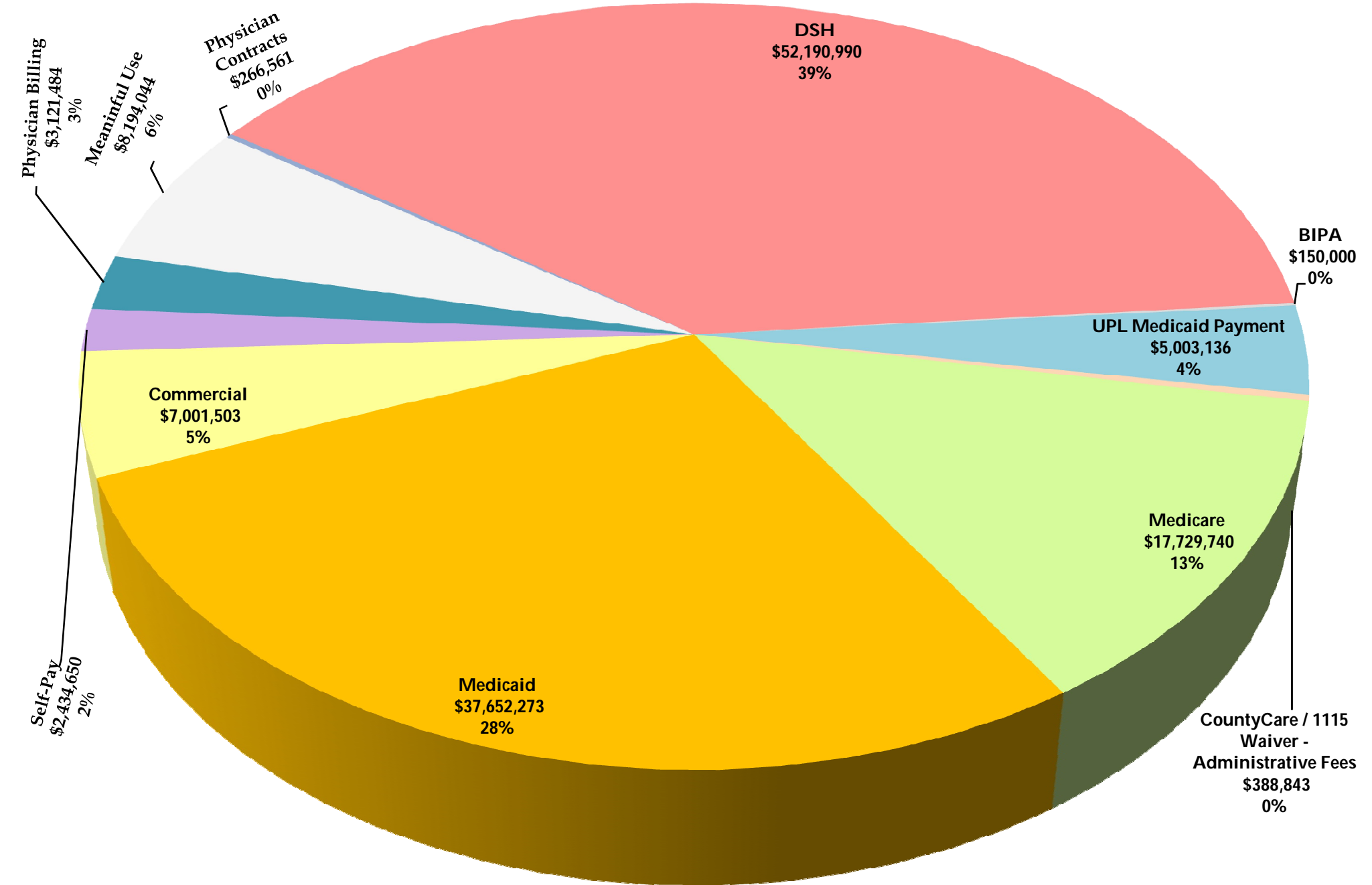
PHCC's Medicare revenue is negative for the month due to a prior month's payment paid this month.



# CCHHS Cumulative Net Patient Fee Cash Receipts Through March-2013



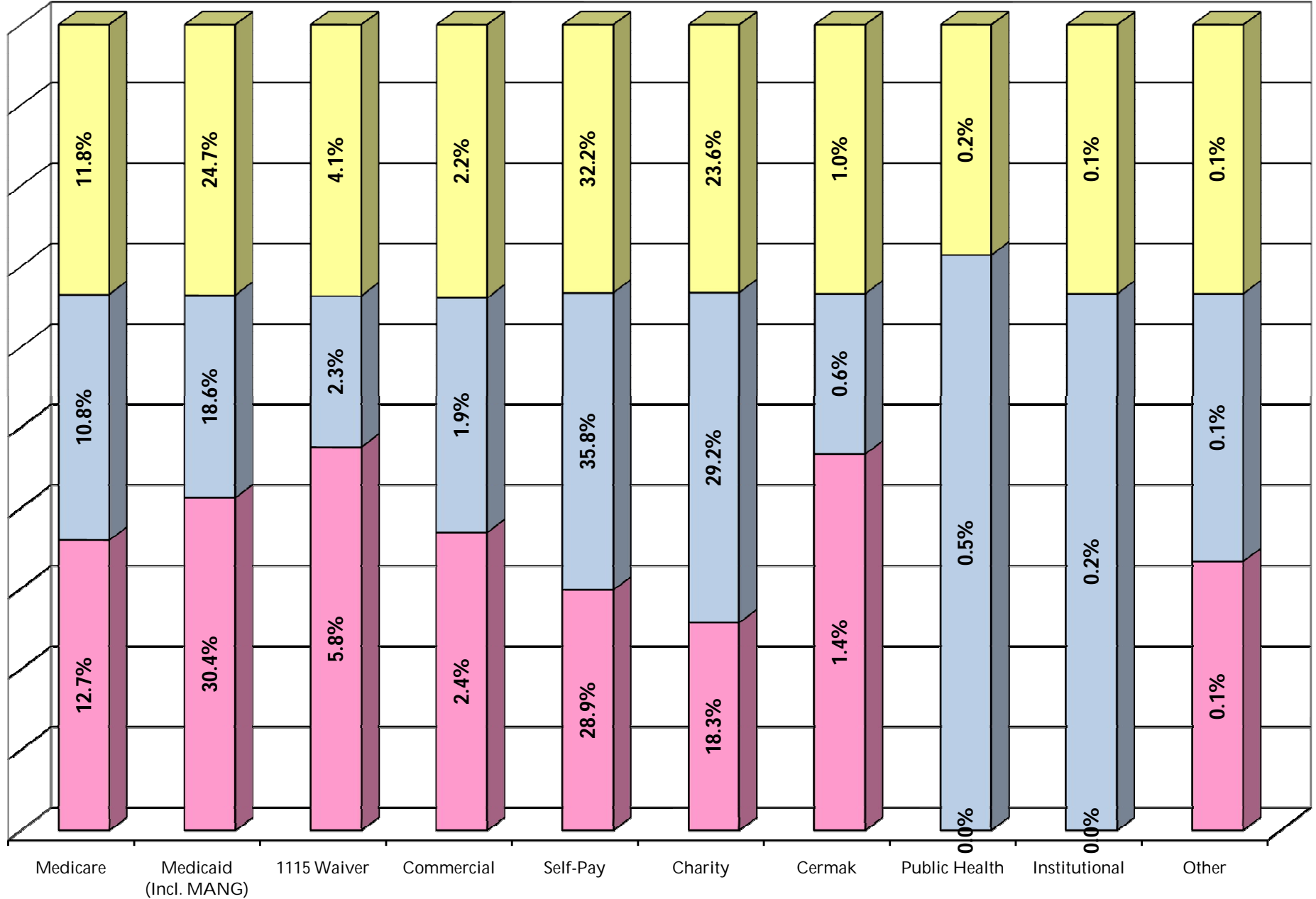
# CCHHS Cumulative Total Net Cash Receipts Through March-2013



**Cook County Health Facilities  
System Expenses per Adjusted Patient Days  
Budget and Actual (Non-GAAP Budget Basis)  
As of March 31, 2013**

<u>Institution</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Stroger	\$ 4,101	\$ 3,665	-11.90%
Provident	\$ 3,690	\$ 3,645	-1.22%

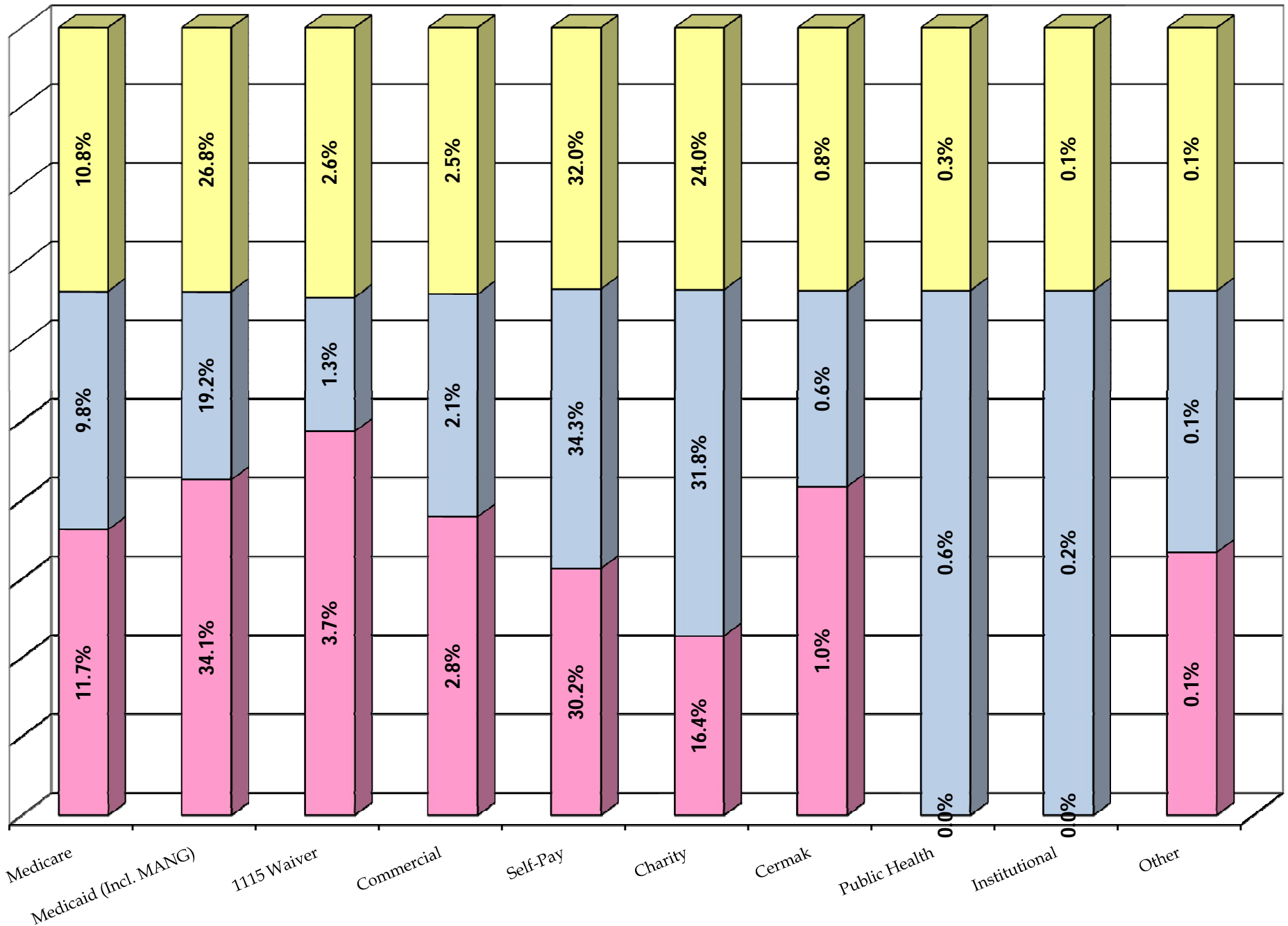
**CCHHS IP, OP, And Combined Payer Mix For Mar-2013 (Based Upon Charges)**  
**Assumes 30% Of Accounts Accepted By Vendor Successfully Converted To Medicaid**



■ In-Patient   
 ■ Out-Patient   
 ■ Combined

- The data in this graph is based upon charges.
- Other includes Grants, Risk Management, and Workman's Compensation.

**Cumulative CCHHS IP, OP, And Combined Payer Mix Through Mar-2013 (Based Upon Charges)  
Assumes 30% Of Accounts Accepted By Eligibility Vendor Successfully Converted To Medicaid**



■ In-Patient ■ Out-Patient ■ Combined

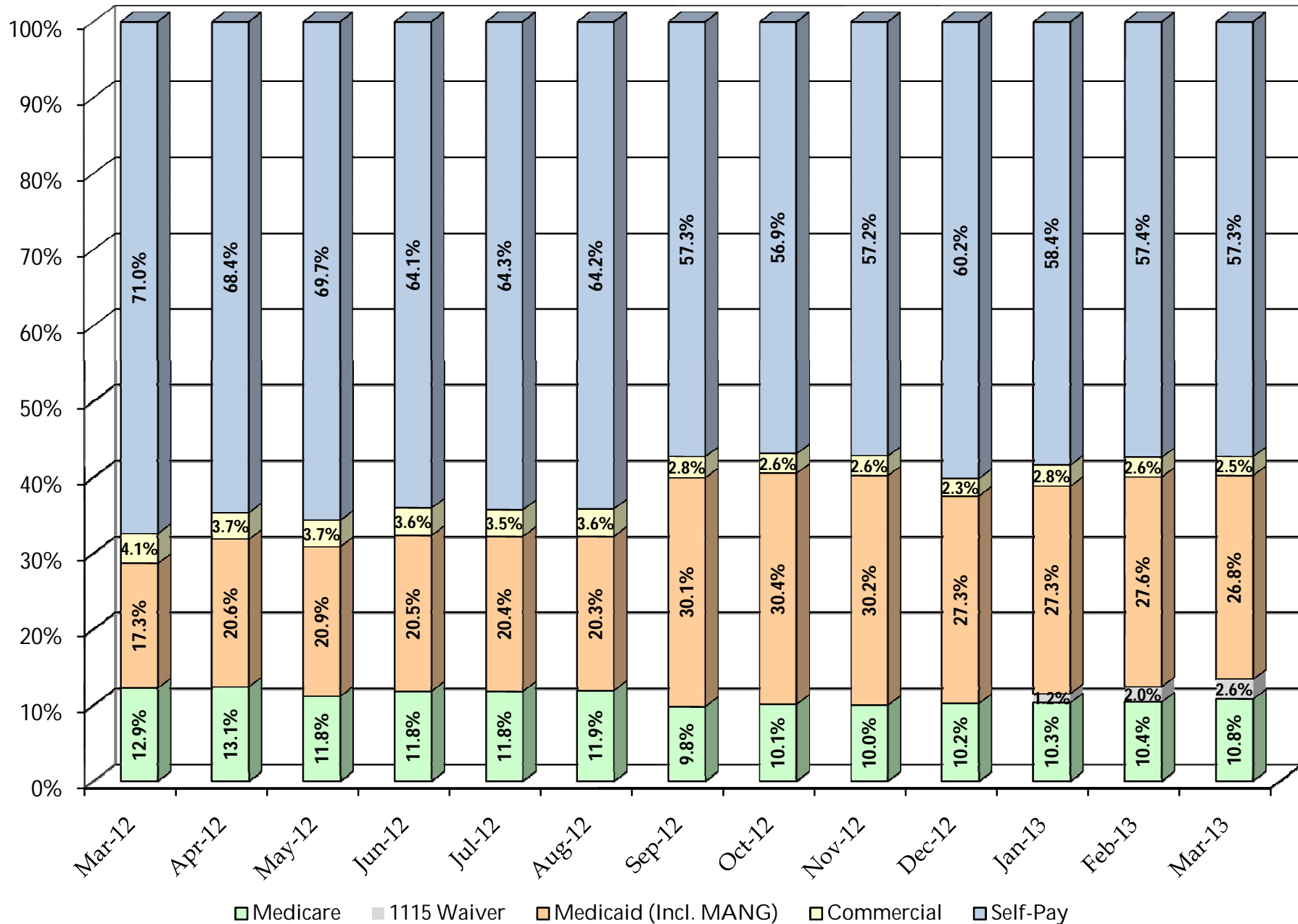
- The data in this graph is based upon charges.
- Other includes Grants, Risk Management, and Workman's Compensation.

# IP And OP Cumulative Combined Payer Mix Comparison (Based Upon Charges)

## Cook County Health And Hospitals System

Prior 13 Months Ending Mar-2013

Assumes 30% of Accounts Accepted By Eligibility Vendor Successfully Converted To Medicaid



**CCHHS Utilization Factors**  
**Assumes 30% of Accounts Accepted by Eligibility Vendor Successfully Converted to Medicaid**  
**March-2013**

**Admissions**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	260	222	38	16	21	(5)	276	243	33
Medicaid	546	675	(129)	29	24	5	575	699	(124)
Medicaid-Pending	1	-	1	-	-	-	1	-	1
1115 Waiver	29	-	29	6	-	6	35	-	35
Commercial	31	62	(31)	7	4	3	38	66	(28)
Self-Pay	806	1,110	(304)	58	100	(42)	864	1,210	(346)
Charity	262	-	262	23	-	23	285	-	285
Cermak	30	-	30	-	-	-	30	-	30
Grants	-	-	-	-	-	-	-	-	-
Institutional	-	-	-	-	-	-	-	-	-
Public Health	-	-	-	-	-	-	-	-	-
Workmens' Compensation	1	-	1	-	-	-	1	-	1
<b>Total Admissions</b>	<b>1,966</b>	<b>2,069</b>	<b>(103)</b>	<b>139</b>	<b>149</b>	<b>(10)</b>	<b>2,105</b>	<b>2,218</b>	<b>(113)</b>

**Patient Days**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	1,202	987	215	57	76	(19)	1,259	1,063	196
Medicaid	2,772	3,431	(659)	135	113	22	2,907	3,544	(637)
Medicaid-Pending	2	-	2	-	-	-	2	-	2
1115 Waiver	126	-	126	40	-	40	166	-	166
Commercial	167	340	(173)	24	15	9	191	355	(164)
Self-Pay	3,966	4,672	(706)	229	374	(145)	4,195	5,046	(851)
Charity	1,082	-	1,082	75	-	75	1,157	-	1,157
Cermak	151	-	151	-	-	-	151	-	151
Grants	-	-	-	-	-	-	-	-	-
Institutional	-	-	-	-	-	-	-	-	-
Public Health	-	-	-	-	-	-	-	-	-
Workmens' Compensation	8	-	8	-	-	-	8	-	8
<b>Total Patient Days</b>	<b>9,476</b>	<b>9,430</b>	<b>46</b>	<b>560</b>	<b>578</b>	<b>(18)</b>	<b>10,036</b>	<b>10,008</b>	<b>28</b>

**Adjusted Patient Days**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	2,296	2,167	129	184	298	(114)	2,480	2,465	15
Medicaid	5,295	7,533	(2,238)	437	444	(7)	5,732	7,977	(2,245)
Medicaid-Pending	4	-	4	-	-	-	4	-	4
1115 Waiver	241	-	241	129	-	129	370	-	370
Commercial	319	746	(427)	78	59	19	397	805	(408)
Self-Pay	7,576	10,257	(2,681)	741	1,467	(726)	8,317	11,724	(3,407)
Charity	2,067	-	2,067	243	-	243	2,310	-	2,310
Cermak	288	-	288	-	-	-	288	-	288
Grants	-	-	-	-	-	-	-	-	-
Institutional	-	-	-	-	-	-	-	-	-
Public Health	-	-	-	-	-	-	-	-	-
Workmens' Compensation	15	-	15	-	-	-	15	-	15
<b>Total Adjusted Patient Days</b>	<b>18,101</b>	<b>20,703</b>	<b>(2,602)</b>	<b>1,812</b>	<b>2,268</b>	<b>(456)</b>	<b>19,913</b>	<b>22,971</b>	<b>(3,058)</b>

**Average Length of Stay**

Payer Type	Stroger Hospital			Provident Hospital		
	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	4.4	4.8	(0.4)	3.5	3.7	(0.2)
Medicaid	6.0	4.8	1.2	4.8	3.7	1.1
Medicaid-Pending	1.0	4.8	(3.8)	-	-	-
1115 Waiver	4.1	4.8	(0.7)	7.5	3.7	3.8
Commercial	4.6	4.8	(0.2)	3.0	3.7	(0.7)
Self-Pay	4.5	4.8	(0.3)	4.1	3.7	0.4
Charity	3.9	4.8	(0.9)	4.1	3.7	0.4
Grants	-	-	-	-	-	-
Cermak	4.5	4.8	(0.3)	3.7	3.7	-
Institutional	-	-	-	-	-	-
Public Health	-	-	-	-	-	-
Workmens' Compensation	8.0	4.8	3.2	-	-	-
<b>Overall Average LOS</b>	<b>4.8</b>	<b>4.8</b>	<b>-</b>	<b>4.2</b>	<b>3.7</b>	<b>0.5</b>

**CCHHS Utilization Factors**  
**Assumes 30% of Accounts Accepted by Eligibility Vendor Successfully Converted to Medicaid**  
**Cumulative For Fiscal Year 2013 Through March-2013**

**Admissions**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	951	880	71	71	82	(11)	1,022	962	60
Medicaid	2,202	2,514	(312)	77	102	(25)	2,279	2,616	(337)
Medicaid-Pending	7	-	7	-	-	-	7	-	7
1115 Waiver	47	-	47	8	-	8	55	-	55
Commercial	140	240	(100)	12	11	1	152	251	(99)
Self-Pay	3,265	4,274	(1,009)	261	374	(113)	3,526	4,648	(1,122)
Charity	996	-	996	101	-	101	1,097	-	1,097
Cermak	110	-	110	1	-	1	111	-	111
Grants	-	-	-	-	-	-	-	-	-
Institutional	-	-	-	-	-	-	-	-	-
Public Health	3	-	3	-	-	-	3	-	3
Workmens' Compensation	3	-	3	-	-	-	3	-	3
<b>Total Admissions</b>	<b>7,724</b>	<b>7,908</b>	<b>(184)</b>	<b>531</b>	<b>569</b>	<b>(38)</b>	<b>8,255</b>	<b>8,477</b>	<b>(222)</b>

**Patient Days**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	4,184	4,080	104	306	338	(32)	4,490	4,418	72
Medicaid	11,429	13,804	(2,375)	337	387	(50)	11,766	14,191	(2,425)
Medicaid-Pending	23	-	23	3	-	3	26	-	26
1115 Waiver	224	-	224	55	-	55	279	-	279
Commercial	786	1,395	(609)	37	44	(7)	823	1,439	(616)
Self-Pay	15,560	18,670	(3,110)	1,120	1,363	(243)	16,680	20,033	(3,353)
Charity	4,002	-	4,002	368	-	368	4,370	-	4,370
Cermak	421	-	421	1	-	1	422	-	422
Grants	-	-	-	-	-	-	-	-	-
Institutional	20	-	20	-	-	-	20	-	20
Public Health	8	-	8	-	-	-	8	-	8
Workmens' Compensation	12	-	12	-	-	-	12	-	12
<b>Total Patient Days</b>	<b>36,669</b>	<b>37,949</b>	<b>(1,280)</b>	<b>2,227</b>	<b>2,132</b>	<b>95</b>	<b>38,896</b>	<b>40,081</b>	<b>(1,185)</b>

**Adjusted Patient Days**

Payer Type	Stroger Hospital			Provident Hospital			System Total		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Medicare	8,039	8,776	(737)	974	1,316	(342)	9,013	10,092	(1,079)
Medicaid	21,966	29,684	(7,718)	1,080	1,507	(427)	23,046	31,191	(8,145)
Medicaid-Pending	45	-	45	9	-	9	54	-	54
1115 Waiver	429	-	429	177	-	177	606	-	606
Commercial	1,511	3,005	(1,494)	119	171	(52)	1,630	3,176	(1,546)
Self-Pay	29,907	40,128	(10,221)	3,560	5,313	(1,753)	33,467	45,441	(11,974)
Charity	7,693	-	7,693	1,170	-	1,170	8,863	-	8,863
Cermak	809	-	809	3	-	3	812	-	812
Grants	-	-	-	-	-	-	-	-	-
Institutional	39	-	39	-	-	-	39	-	39
Public Health	16	-	16	-	-	-	16	-	16
Workmens' Compensation	23	-	23	-	-	-	23	-	23
<b>Total Adjusted Patient Days</b>	<b>70,477</b>	<b>81,593</b>	<b>(11,116)</b>	<b>7,092</b>	<b>8,307</b>	<b>(1,215)</b>	<b>77,569</b>	<b>89,900</b>	<b>(12,331)</b>



**CCHHS Utilization Factors**  
**Assumes 30% of Accounts Accepted by Eligibility Vendor Successfully Converted to Medicaid**  
**Emergency Room And Immediate Care Visits For March-2013**

Stroger Hospital						Provident Hospital					
Payer Type	ER Patients Treated And Released	Admissions From ER	Total Visits Before Elopes	ER Elopes	Total Visits & Elopes	Payer Type	ER Patients Treated And Released	Admissions From ER	Total Visits Before Elopes	ER Elopes	Total Visits & Elopes
Medicare	436	210	646	59	705	Medicare	154	15	169	11	180
Medicaid	2,485	371	2,856	310	3,166	Medicaid	504	28	532	78	610
Medicaid-Pending	1	-	1	2	3	Medicaid-Pending	-	-	-	-	-
1115 Waiver	85	20	105	5	110	1115 Waiver	9	5	14	1	15
Commercial	209	27	236	10	246	Commercial	68	7	75	8	83
Self-Pay	4,562	624	5,186	622	5,808	Self-Pay	1,312	53	1,365	153	1,518
Charity	941	179	1,120	98	1,218	Charity	337	18	355	29	384
Cermak	41	25	66	2	68	Cermak	-	-	-	-	-
Grants & Research	-	-	-	-	-	Grants & Research	-	-	-	-	-
Public Health	12	-	12	2	14	Public Health	2	-	2	-	2
Institutional	7	-	7	1	8	Institutional	3	-	3	-	3
Workmens' Compensation	2	-	2	-	2	Workmens' Compensation	-	-	-	-	-
<b>Totals</b>	<b>8,781</b>	<b>1,456</b>	<b>10,237</b>	<b>1,111</b>	<b>11,348</b>	<b>Totals</b>	<b>2,389</b>	<b>126</b>	<b>2,515</b>	<b>280</b>	<b>2,795</b>
		Budget	10,774					Budget	2,836		
		Variance	<b>(537)</b>					Variance	<b>(321)</b>		

Oak Forest Health Center	
Payer Type	Immediate Care Visits
Medicare	52
Medicaid	74
Medicaid-Pending	-
1115 Waiver	18
Commercial	35
Self-Pay	800
Charity	300
Cermak	-
Grants & Research	-
Public Health	-
Institutional	2
Workmens' Compensation	1
<b>Totals</b>	<b>1,282</b>
Budget	1,630
Variance	<b>(348)</b>

ER and Immediate Care Total						
Payer Type	ER Patients Treated And Released	Admissions From ER	Immediate Care Visits	Total Visits Before Elopes	ER Elopes	Total ER and Immediate Care Visits with Elopes
Medicare	590	225	52	867	70	937
Medicaid	2,989	399	74	3,462	388	3,850
Medicaid-Pending	1	-	-	1	2	3
1115 Waiver	94	25	18	137	6	143
Commercial	277	34	35	346	18	364
Self-Pay	5,874	677	800	7,351	775	8,126
Charity	1,278	197	300	1,775	127	1,902
Cermak	41	25	-	66	2	68
Grants & Research	-	-	-	-	-	-
Public Health	14	-	-	14	2	16
Institutional	10	-	2	12	1	13
Workmens' Compensation	2	-	1	3	-	3
<b>Totals</b>	<b>11,170</b>	<b>1,582</b>	<b>1,282</b>	<b>14,034</b>	<b>1,391</b>	<b>15,425</b>
				ER and Immediate Care Budget	15,240	
				Variance	<b>(1,206)</b>	

Percent Of Admissions From Emergency Room For Month Of March-2013			
	SHCC	PHCC	CCHHS
ER Admissions	1,456	126	1,582
Total Admissions	1,966	139	2,105
% of ER Admissions	74%	91%	75%

Emergency Room Elope Percentage For Month Of March-2013			
	SHCC	PHCC	CCHHS
ER Elopes	1,111	280	1,391
Total Visits with Elopes	11,348	2,795	14,143
% of ER Elopes	10%	10%	10%

**Notes:**

- ER Elopes are patients who leave without being seen by a physician.
- "Medicaid-Pending" assumes 30% of the Self-Pay accounts accepted by the eligibility vendor will be successfully converted to Medicaid accounts.
- The "Payer Type" represents the financial class in which the patient presented to CCHHS; it is not necessarily the final financial class for the patient, especially for Self-Pay patients.

**CCHHS Utilization Factors**

**Assumes 30% of Accounts Accepted by Eligibility Vendor Successfully Converted to Medicaid  
Cumulative Emergency Room And Immediate Care Visits Through March-2013**

**Stroger Hospital**

Payer Type	ER Patients Treated And Released	Admissions From ER	Total Visits Before Elopes	ER Elopes	Total Visits & Elopes
Medicare	1,727	775	2,502	170	2,672
Medicaid	8,651	1,508	10,159	877	11,036
Medicaid-Pending	6	4	10	3	13
1115 Waiver	137	31	168	8	176
Commercial	819	104	923	44	967
Self-Pay	19,323	2,491	21,814	2,615	24,429
Charity	3,754	655	4,409	331	4,740
Cermak	166	100	266	7	273
Grants & Research	4	-	4	-	4
Public Health	53	1	54	24	78
Institutional	60	-	60	3	63
Workmens' Compensation	21	2	23	3	26
<b>Totals</b>	<b>34,721</b>	<b>5,671</b>	<b>40,392</b>	<b>4,085</b>	<b>44,477</b>
		Budget	41,716		
		Variance	<b>(1,324)</b>		

**Provident Hospital**

Payer Type	ER Patients Treated And Released	Admissions From ER	Total Visits Before Elopes	ER Elopes	Total Visits & Elopes
Medicare	594	68	662	52	714
Medicaid	1,922	76	1,998	262	2,260
Medicaid-Pending	-	-	-	-	-
1115 Waiver	23	7	30	1	31
Commercial	258	12	270	24	294
Self-Pay	5,257	242	5,499	856	6,355
Charity	1,442	79	1,521	130	1,651
Cermak	6	1	7	-	7
Grants & Research	-	-	-	-	-
Public Health	15	-	15	3	18
Institutional	12	-	12	-	12
Workmens' Compensation	-	-	-	-	-
<b>Totals</b>	<b>9,529</b>	<b>485</b>	<b>10,014</b>	<b>1,328</b>	<b>11,342</b>
		Budget	11,035		
		Variance	<b>(1,021)</b>		

**Oak Forest Health Center**

Payer Type	Immediate Care Visits
Medicare	199
Medicaid	259
Medicaid-Pending	-
1115 Waiver	29
Commercial	101
Self-Pay	3,305
Charity	1,255
Cermak	-
Grants & Research	-
Public Health	24
Institutional	3
Workmens' Compensation	4
<b>Totals</b>	<b>5,179</b>
Budget	7,044
Variance	<b>(1,865)</b>

**ER and Immediate Care Total**

Payer Type	ER Patients Treated And Released	Admissions From ER	Immediate Care Visits	Total Visits Before Elopes	ER Elopes	Total ER and Immediate Care Visits with Elopes
Medicare	2,321	843	199	3,363	222	3,585
Medicaid	10,573	1,584	259	12,416	1,139	13,555
Medicaid-Pending	6	4	-	10	3	13
1115 Waiver	160	38	29	227	9	236
Commercial	1,077	116	101	1,294	68	1,362
Self-Pay	24,580	2,733	3,305	30,618	3,471	34,089
Charity	5,196	734	1,255	7,185	461	7,646
Cermak	172	101	-	273	7	280
Grants & Research	4	-	-	4	-	4
Public Health	68	1	24	93	27	120
Institutional	72	-	3	75	3	78
Workmens' Compensation	21	2	4	27	3	30
<b>Totals</b>	<b>44,250</b>	<b>6,156</b>	<b>5,179</b>	<b>55,585</b>	<b>5,413</b>	<b>60,998</b>
		ER and Immediate Care Budget		59,795		
		Variance		<b>(4,210)</b>		

**Cumulative Percent Of Admissions From Emergency Room Through March-2013**

	SHCC	PHCC	CCHHS
ER Admissions	5,671	485	6,156
Total Admissions	7,724	531	8,255
% of ER Admissions	73%	91%	75%

**Cumulative Emergency Room Elope Percentage Through March-2013**

	SHCC	PHCC	CCHHS
ER Elopes	4,085	1,328	5,413
Total Visits with Elopes	44,477	11,342	55,819
% of ER Elopes	9%	12%	10%

Notes:

- ER Elopes are patients who leave without being seen by a physician.
- "Medicaid-Pending" assumes 30% of the Self-Pay accounts accepted by the eligibility vendor will be successfully converted to Medicaid accounts.
- The "Payer Type" represents the financial class in which the patient presented to CCHHS; it is not necessarily the final financial class for the patient, especially for Self-Pay patients.

**CCHHS Utilization Factors  
ACHN Clinic Visits - March-2013**

**ACHN Clinic Visits - March-2013**

	Actual	Budget	Variance
FANTUS / STROGER SCC CAMPUS	34,445	34,505	(60)
WEST CLUSTER	5,239	6,288	(1,049)
SOUTH CLUSTER	5,787	6,389	(602)
SOUTH SUBURBAN CLUSTER	7,034	6,017	1,017
<b>Total ACHN Visits</b>	<b>52,505</b>	<b>53,199</b>	<b>(694)</b>

**Cumulative ACHN Clinic Visits Through March-2013**

	Actual	Budget	Variance
FANTUS / STROGER SCC CAMPUS	125,558	129,295	(3,737)
WEST CLUSTER	22,312	24,759	(2,447)
SOUTH CLUSTER	22,367	23,288	(921)
SOUTH SUBURBAN CLUSTER	26,450	21,886	4,564
<b>Total ACHN Visits</b>	<b>196,687</b>	<b>199,228</b>	<b>(2,541)</b>

**Cook County Health and Hospitals System  
Top Ten DRG's - March-2013**

**John H. Stroger, Jr. Hospital of Cook County**

Rank	DRG and Description	Total Patients	Total Days	Avg LOS	Case Mix	MEDICARE Geometric Avg LOS
1	392 ESOPHAGITIS, GASTROENT & MISC DIGEST DISORDERS W/O MCC	60	148	2.5	0.7375	2.7
2	313 CHEST PAIN	53	88	1.7	0.5617	1.7
3	292 HEART FAILURE & SHOCK W CC	40	172	4.3	1.0034	3.9
4	812 RED BLOOD CELL DISORDERS W/O MCC	35	110	3.1	0.7872	2.7
5	775 VAGINAL DELIVERY W/O COMPLICATING DIAGNOSES	34	112	3.3	0.5755	2.1
6	690 KIDNEY & URINARY TRACT INFECTIONS W/O MCC	31	108	3.5	0.7810	3.3
7	603 CELLULITIS W/O MCC	30	120	4.0	0.8392	3.7
8	287 CIRCULATORY DISORDERS EXCEPT AMI, W CARD CATH W/O MCC	24	87	3.6	1.0709	2.4
9	293 HEART FAILURE & SHOCK W/O CC/MCC	24	64	2.7	0.6751	2.7
10	794 NEONATE W OTHER SIGNIFICANT PROBLEMS	21	65	3.1	1.2311	3.4

**Provident Hospital of Cook County**

Rank	DRG and Description	Total Patients	Total Days	Avg LOS	Case Mix	MEDICARE Geometric Avg LOS
1	313 CHEST PAIN	37	130	3.5	0.5617	1.7
2	292 HEART FAILURE & SHOCK W CC	13	94	7.2	1.0034	3.9
3	743 UTERINE & ADNEXA PROC FOR NON-MALIGNANCY W/O CC/MCC	11	27	2.5	0.9653	1.8
4	293 HEART FAILURE & SHOCK W/O CC/MCC	7	25	3.6	0.6751	2.7
5	203 BRONCHITIS & ASTHMA W/O CC/MCC	7	22	3.1	0.6228	2.6
6	392 ESOPHAGITIS, GASTROENT & MISC DIGEST DISORDERS W/O MCC	7	19	2.7	0.7375	2.7
7	195 SIMPLE PNEUMONIA & PLEURISY W/O CC/MCC	6	18	3.0	0.7078	3.0
8	191 CHRONIC OBSTRUCTIVE PULMONARY DISEASE W CC	4	31	7.8	0.9521	3.7
9	639 DIABETES W/O CC/MCC	4	17	4.3	0.5558	2.2
10	310 CARDIAC ARRHYTHMIA & CONDUCTION DISORDERS W/O CC/MCC	4	11	2.8	0.5541	2.0

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
April 19, 2013

ATTACHMENT #4

**Cook County Health & Hospitals System**

**Cook County Health & Hospitals System  
Finance Committee  
April 19, 2013**



---

**Media Outreach Update**

**CCHHS**

# **Cook County Health & Hospitals System**

## **CountyCare Media Outreach Team**

**The Prairie Group (TPG) – Lead Outreach  
Fred Lebed – President**

**Public Communications Inc. (PCI) - Outreach  
Remi Gonzalez – Senior Vice President**

**Purple Group – Outreach  
Laritza Lopez – President**

**Jayne Agency – Media Creative  
Brooke Foley, President and CEO**

**CCHHS  
Marisa Kollias – Director of Media & Public Relations**



# **CCHHS**

## CountyCare Outreach TPG

### Major Strategic Partnerships

The Prairie Group recognizes the importance of engaging key stakeholder organizations throughout Cook County to partner with CCHHS throughout the life of the CountyCare project. At the beginning of this project, we categorized these key organizations into areas. We continue to meet and seek direction from these stakeholders throughout the life of this project. These organizations are, indeed, significant partners for us and the CountyCare project. These organizations include:

#### **Faith-Based Outreach**

#### **Community Organizations (African American)**

#### **Community Organizations (Chinese, Korean, Polish, Vietnamese, Filipino and Arab Communities)**

#### **Suburban Outreach**

#### **Intergovernmental Engagement**

#### **FQHCs**

# CountyCare Outreach TPG

## CountyCare Outreach Advisory Board

The Prairie Group is assisting in the development and coordination of the CountyCare Outreach Advisory Board.

## Health Fairs

Planning stage for scheduling five health fairs May – August in conjunction with FQHCs, community organizations, elected officials, public health organizations and others.

## Major Outreach Events

In addition to health fairs, The Prairie Group has planned or was a major component to significant events, educating and advocating CountyCare.

## Grass-Roots Community Canvassing

In conjunction with the CCHHS' designated "robo-calling" schedule, The Prairie Group has developed a targeted field operation plan and outreach strategy largely based upon the demographics of zip codes and age. Our plan consists, in part, of the distribution of CountyCare materials in the following: el stops, neighborhood grocery stores, currencies, beauty shops, barber shops, car washes, fast-food restaurants, nail shops and other neighborhood gathering places.

## Free Media

The Prairie Group has solicited and scheduled "free media" opportunities for President Preckwinkle and/or Dr. Ram Raju to speak on behalf of CountyCare.



# CountyCare Outreach PCI

### **Community Organizations and Public Officials**

PCI and Purple Group have approached organizations and public officials that serve significant numbers in the LGBTQ and Latino Communities to inform them about CountyCare, distribute flyers to their local office, place articles in their constituent newsletters, supply posts for their Facebook page, Twitter feed, or eNewsletters.

### **Public Information Sessions**

As a result of our outreach to community organizations and public officials, PCI and Purple Group are identifying and booking events to educate the public about CountyCare. Together we are planning to execute a total of 24 public events including Health Fairs & Job Fairs.

### **Media Relations**

PCI is approaching media that serve primarily Hispanic and LGBTQ audiences, including neighborhood newspapers, blogs, public service announcements, radio stations and social media pages, to persuade them to run news stories about CountyCare.

## **CountyCare Media**

### **Jayne Agency**

The Jayne Agency develops the creative marketing materials for the CountyCare initiative and works collaboratively with the Outreach team. Jayne helps provide strategic direction with Media as well.

#### **New creative:**

**Bi-Fold - 100,000 printed and delivered**

##### **Strategy:**


Bi-folds will be handed out once a potential candidate has self identified or been identified.

Bi-folds are meant to provide deeper information, have a more “clinical” feel, tie in to all campaigns required for all ethnicities and geographies. They are designed to be more versatile than the targeted creative.

**Flyers - 100,000 Printed and delivered**

**Posters 11x17 and 19x24 – 200 each Printing in process/Delivery 4.19.13**

# Cook County Health & Hospitals System




countycare  
*Don't Just get by*

My diabetes is  
**under control.**

**THE POWER  
TO OWN  
YOUR HEALTH.**

**CALL 312-864-8200 TO APPLY**

CountyCare is an Illinois Medicaid Program for eligible adults.

  
[www.countycare.com](http://www.countycare.com)

**CCHHS**

# Cook County Health & Hospitals System



countycare  
*Don't Just get by*  
I'm **dealing** with  
my heart disease.

**THE POWER  
TO OWN  
YOUR HEALTH.**

**CALL 312-864-8200 TO APPLY**

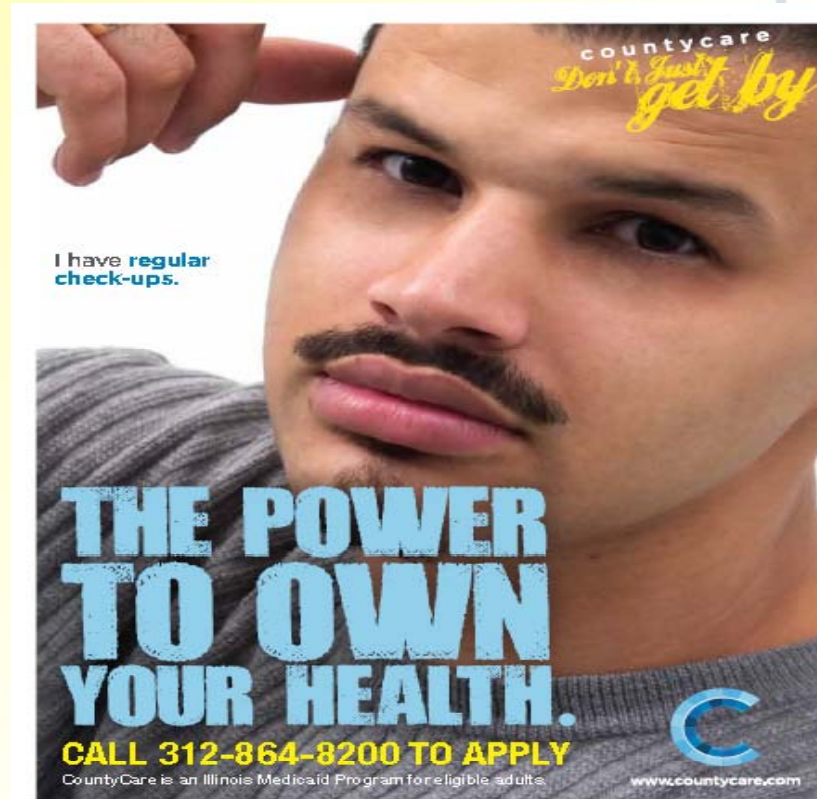
CountyCare is an Illinois Medicaid Program for eligible adults.

[www.countycare.com](http://www.countycare.com)

# CCHHS



# Cook County Health & Hospitals System



countyCare  
*Don't Just get by*

I have **regular**  
**check-ups.**

**THE POWER  
TO OWN  
YOUR HEALTH.**

**CALL 312-864-8200 TO APPLY**

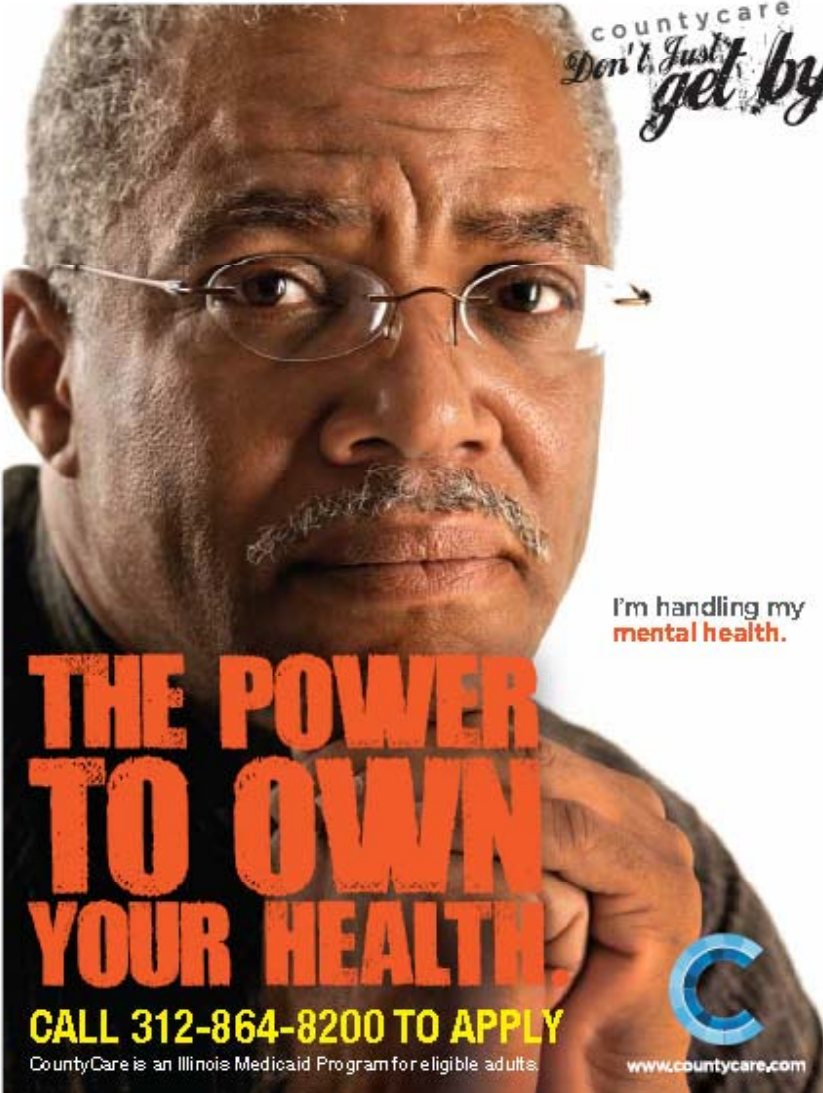
CountyCare is an Illinois Medicaid Program for eligible adults.

www.countycare.com



# CCHHS

# Cook County Health & Hospitals System




countycare  
*Don't Just get by*

I'm handling my  
**mental health.**

**THE POWER  
TO OWN  
YOUR HEALTH.**

**CALL 312-864-8200 TO APPLY**

CountyCare is an Illinois Medicaid Program for eligible adults.

  
[www.countycare.com](http://www.countycare.com)



## Bi-Fold Look



The image shows a bi-fold brochure for CountyCare. The left panel has a blue header and contains text about eligibility and application. The right panel is divided into three sections: a top section with a man's face and the slogan 'Don't just get by', a middle section with a man's face and the slogan 'THE POWER TO OWN YOUR HEALTH', and a bottom section with a woman's face and the slogan 'I'm taking care of my heart disease'. The CountyCare logo is visible in the bottom right of the left panel and in the bottom right of the right panel.

**Got a question? We have answers.**

**You can get CountyCare if you:**

- Are 19-64 years old
- Live in Cook County
- Make less than \$15,000 to \$21,000 per year
- Are a US citizen or 5-year legal immigrant

**Do I have to pay anything to be part of CountyCare?**  
No, you do not have to pay for health care as a CountyCare member.

**How do I find out if I qualify and how do I apply?**  
**CALL 312-864-8200 TO APPLY**

**county**  
**care**

I'm handling my  
**mental health.**

**county**  
**care**

**Don't just get by**

My asthma **doesn't**  
**hold me back.**

**THE POWER  
TO OWN YOUR  
HEALTH**

An Illinois Medicaid Program for eligible adults

**county**  
**care**

## Inside of Brochure



**WE WANT TO HELP YOU TAKE CONTROL OF YOUR HEALTH**

My diabetes is **under control.**

**Mammograms, labs, family planning and prescriptions...it's all included.**

You can receive services such as:

- Regular doctor visits
- Prescriptions
- Nursing facility (after hospitalization)
- Mental health
- Free public transportation to the hospital
- Labs, x-rays and other tests you may need
- Addiction treatment
- Mammograms
- Specialty doctor visits
- Hospital services
- Home health
- Family planning

I get **yearly check-ups.**

**YOU SELECT WHERE TO GO FOR CARE, SUPPORT AND SERVICES**

**Close-to-home health care focused on you.**

CountyCare is a new health care program that provides Cook County residents with complete health coverage, if you qualify. With CountyCare, you don't have to wait in the ER for a doctor to see you. You will be part of a patient-centered medical home (PCMH) where you can get care and services from a regular doctor. You will have a medical team that knows YOU—which you can call day or night. This means you can receive treatment in your own neighborhood.

**Take control of your health. CALL 312-864-8200 TO APPLY TODAY**



## 1115 Status Update

### Enrollment

	<u>Initiated Application</u> <u>Target</u>	<u>YTD Total Initiated</u> <u>Applications</u>
November	1,000	1,031
December	4,000	2,847
January	9,000	7,763
February	16,000	16,670
March	25,000	27,827
April	35,000	38,051
May	46,000	0
June	57,500	0
July	69,000	0
August	80,500	0
September	92,000	0
October	103,500	0
November	115,000	0
December	115,000	0

### Net Revenue

	<u>Budgeted Target</u>	<u>Actual</u>
November	\$0	\$0
December	\$0	\$0
January	\$0	\$0
February	\$0	\$0
March	\$0	\$1,455,885
April	\$3,189,713	\$3,761,763
May	\$19,393,720	\$0
June	\$20,348,036	\$0
July	\$23,914,720	\$0
August	\$27,380,820	\$0
September	\$30,746,336	\$0
October	\$34,313,020	\$0
November	\$37,678,535	\$0
	<b>\$196,964,900</b>	<b>\$5,217,648</b>

\*Includes PMPM payment expected April 24th

<u>Expenditures</u>	<u>Year-to-Date</u>
Administration	\$ 3,235,019
Internal Clinical Expenses (CCHHS)	\$ 2,836,541
External Clinical Expenses	\$ 760,446
<b>Total Expenditures</b>	<b>\$ 6,832,006</b>

Cook County Health and Hospitals System  
Finance Committee Meeting Minutes  
April 19, 2013

ATTACHMENT #5

# Finance Committee Meeting



Report of the Chief Financial officer  
April 19, 2013

# Additional Financial Reporting

- The System Board has requested that the financial reporting be expanded to provide comparisons to budget so the Board is able to monitor the System performance against the planned performance.
- The traditional financial reporting with the County government has involved reporting actual collections and expenditures against appropriations. There has not been an emphasis on a balance sheet and a profit and loss statement.
- The System has developed a monthly financial reporting package that provides monthly financial statements and a number of other items such as statistics, top ten DRG's, accounts receivable performance, payer mix, and a narrative.

# Additional Financial Reporting

- The System staff has made several improvements in the financial reporting such as a salary and wage accrual each month to try to match the use of labor to the time frame where it was consumed.
- Since the finance department is limited to the information available from the County information system it will be difficult to improve the accruals for expenditure information.
- The finance staff will begin to reconcile cash collections to revenue on a regular basis to improve the accuracy of financial reporting for the System Board.

# Additional Financial Reporting

- Each month the finance staff will provide an additional schedule that compares the original budget to the performance of the System.
- The Budget for salaries and wages will be spread to the months on the number of days in the period. The bulk of the non labor expenditures will follow the same pattern.
- The revenue budget will be spread either on the number of payment weeks, the days in the period, or the estimated number of member months approved.

# Additional Financial Reporting

- The new schedule that will be developed will compare the budget and the System actual performance at a System level.
- There will need to be notes attached to this schedule that will explain some of the more significant variances for actual revenue and actual expenditures from budget.
- In addition to the explanations of variances plans will be provided that will describe actions to correct reported problems.

# Cook County Health & Hospitals System

## CCHHS Income Statement YTD March 31, 2013

Revenue	March YTD Budget	March YTD Actual	Variance (worse)	%%
Net Patient Service Revenue	\$ 126,248,066	\$ 126,339,000	\$ 90,934	0%
Grant revenue	\$ -	\$ -	\$ -	
Other Revenue	\$ 661,039	\$ 1,579,000	\$ 917,961	139%
Total Revenue	\$ 126,909,105	\$ 127,918,000	\$ 1,008,895	1%
<b>Operating Expenses</b>				
Salaries and Wages	\$ 177,334,973	\$ 169,352,000	\$ 7,982,973	5%
Employee Benefits	\$ 51,231,226	\$ 46,417,000	\$ 4,814,226	9%
Supplies	\$ 38,869,135	\$ 30,801,000	\$ 8,068,135	21%
Purchased Services , Rental, & Other	\$ 71,729,454	\$ 51,179,000	\$ 20,550,454	29%
Depreciation	\$ 9,959,460	\$ 11,317,000	\$ (1,357,540)	-14%
Utilities	\$ 3,724,999	\$ 2,197,000	\$ 1,527,999	41%
Insurance Expense	\$ 4,210,468	\$ 3,957,000	\$ 253,468	6%
Services Provided by other County Offices	\$ 1,076,403	\$ -	\$ 1,076,403	100%
Total Operating Expenses	\$ 358,136,119	\$ 315,220,000	\$ 42,916,119	12%
<b>Gain or (Loss) from Operations</b>	\$ (231,227,014)	\$ (187,302,000)	\$ 43,925,014	19%
<b>Non-Operating Revenue</b>				
Property Taxes	\$ 26,744,337	\$ 26,933,000	\$ 188,663	1%
Cigarette Taxes & other tobacco products	\$ 45,747,945	\$ 24,179,000	\$ (21,568,945)	-47%
Sales Taxes	\$ 19,192,589	\$ 24,189,000	\$ 4,996,411	26%
Firearms and Ammunition Taxes	\$ 165,753	\$ -	\$ (165,753)	-100%
Intergovernmental Revenue	\$ 663,014	\$ -	\$ (663,014)	-100%
Interest Income	\$ 6,630	\$ 2,000	\$ (4,630)	-70%
Retirement Plan Contribution	\$ 19,772,726	\$ 19,662,000	\$ (110,726)	-1%
Total Non-Operating Revenue	\$ 112,292,994	\$ 94,965,000	\$ (17,327,994)	-15%
<b>Net Income</b>	\$ (118,934,020)	\$ (92,337,000)	\$ 26,597,020	-22%



# Revenue Leakage Control

- The System has begun a program of improving charge capture for services provided to patients at System facilities.
- The goals of this effort include better management information, improved collections, documenting the cost of CountyCare patients, and improving patient care.
- The approach has been to review the areas that provide services to patients to make sure those services are charged and billed correctly.
- Charges must under Medicare rules must be the same for all patients. CCHHS can have agreements to accept individual payment rates from third party payers.

# Revenue Leakage Control

- There is currently an effort to focus on Dialysis, Trauma, Cath Lab, Chemo Therapy, and the Outpatient Pharmacy.
- After an area is reviewed there needs to be a pathway for charging to be established in Cerner.
- After a pathway for charging for a service has been established in Cerner it must be linked to the Siemens patient billing system.

# Revenue Leakage Control

There have been significant improvements in charge capture in the last six months.

CCHHS Ave. Daily Rev.

	September	October	November	December	January	February	March
<b>Monthly IP Charges</b>	\$ 33,056,519	\$ 37,681,428	\$ 30,469,355	\$ 46,297,355	\$ 52,508,800	\$ 46,642,988	\$ 56,236,158
<b>Average Daily Charges</b>	\$ 1,101,884	\$ 1,215,530	\$ 1,015,645	\$ 1,493,463	\$ 1,693,832	\$ 1,737,250	\$ 1,814,070
<b>Monthly OP Charges</b>	\$ 47,685,047	\$ 50,928,749	\$ 46,313,402	\$ 45,684,739	\$ 50,775,543	\$ 46,155,380	\$ 53,138,348
<b>Average Daily Charges</b>	\$ 1,589,502	\$ 1,642,863	\$ 1,543,780	\$ 1,473,701	\$ 1,637,921	\$ 1,648,406	\$ 1,714,140
<b>Total Monthly Charges</b>	\$ 80,741,566	\$ 88,610,177	\$ 76,782,757	\$ 91,982,094	\$ 103,284,343	\$ 92,798,368	\$ 109,374,506
<b>Average Daily Charges</b>	\$ 2,691,386	\$ 2,858,393	\$ 2,559,425	\$ 2,967,164	\$ 3,331,753	\$ 3,314,227	\$ 3,528,210

# Revenue Leakage Control

## Charge Description Master Changes

### CCHHS CDM 2013 Updates

New CDM created	1883
Price Change	669
De-activate CDM	115
Modify CDM	88
Map CDM	24
Change Description	23
Exploding CDM	21
Room & Board Update	7
<b>Total Changes</b>	<b>2830</b>
<b>Percentage of CDM Changed</b>	<b>43.5%</b>

# Revenue Leakage Control

## CCHHS CDM without a price

**Total number of CDM items  
(excluding Pharmacy)**

6499

### CDM w/o price

**Supplies**

170

**Durable Medical Equipment**

110

**Implant - Price Override**

100

**Lab - Price Override**

16

**Other**

13

**Total**

409

**6.3%**

### CDM w/o price with volume

11

10

16

1

2

40

**0.6%**